



2019-1-17 Addendum 1 F AND B SERVICES Supplier Response

Event Information

Number: 2019-1-17 Addendum 1
Title: TEMPORARY STAFFING FOR FOOD AND BEVERAGE
Type: Request for Proposal
Issue Date: 2/14/2019
Deadline: 3/5/2019 03:00 PM (CT)
Notes:

DOWNLOAD THE ATTACHMENT FROM 'RESPONSE ATTACHMENTS'. ELECTRONIC SUBMISSIONS ARE ENCOURAGED. NO E-MAIL OR FAX SUBMISSIONS ARE ACCEPTED. NO LATE PROPOSALS WILL BE ACCEPTED.

FOR ADDITIONAL INFORMATION, CONTACT ELLEN ATAIE, SR. BUYER. 214-509-4632 OR EATAIE@CITYOFALLEN.ORG

THIS REQUEST FOR PROPOSAL CONTAINES TWO CONTRACT OPPORTUNTIES FOR DIFFERENT LOCATIONS. INDICATE IN YOUR SUBMITTAL WHICH LOCAITON YOU ARE SUBMITTING FOR. YOU CAN SUBMIT FOR JUST ONE OR BOTH.

Contact Information

Contact: Ellen Ataie Buyer
Address: 305 Century Parkway
Purchasing
Allen, TX 75013

Phone: (214) 509-4632
Email: eataie@cityofallen.org

F AND B SERVICES Information

Contact: jorge salazar
Address: 1090 W. CAMPBELL RD.
SUITE 300
RICHARDSON, TX 75080
Phone: (214) 263-3759
Fax: (888) 415-6762
Toll Free: (214) 263-3759
Email: jorge@fandbservices.net

By submitting your response, you certify that you are authorized to represent and bind your company.

jorge salazar

Signature

Submitted at 3/4/2019 5:28:22 PM

jorge@fandbservices.net

Email

Response Attachments

2019 city of allen documents.pdf

2019 city of allen documents

2019 PRICES LIST CITY OF ALLEN.xlsx

excel sheet for pricing

Bid Attributes

1 Instructions

Required forms can be downloaded from the 'attachments' tab of the eBid solicitation. Documents are to be uploaded as part of the bid submittal or offer in the 'response attachments' section. Call the Purchasing Office with any questions or assistance regarding the eBid system. Pricing can be entered in the line item section. Responses to questions asked in the proposal must be submitted (open-ended format of your choosing) and uploaded in the response attachments section.

If submitting a paper offer, no CDs can be submitted. Jump Drives maybe submitted, but the City is not responsible for the compatibility of the files with the City's computers.

2 Cooperative Purchasing

COOPERATIVE PURCHASING: As permitted under Interlocal Cooperation Act C Texas Government Code, Chapter 791, other governmental entities may wish to also participate under the same terms and conditions contained in this contract. If this bid is not specifically for the Collin County Governmental Purchaser's Forum, each entity wishing to participate must have prior authorization from the City of Allen and the vendor. If such participation is authorized, all purchase orders will be issued directly from and shipped directly to the entity requiring supplies/services. The City of Allen shall not be held responsible for any orders placed, deliveries made or payment for supplies/services ordered by the entities. Bidder is to state their willingness to allow other governmental entities to participate in this contract, if awarded. Vendors bidding products other than those specified should submit technical specification literature with bids. IS YOUR FIRM WILLING TO ALLOW OTHER GOVERNMENTAL ENTITIES TO PARTICIPATE IN THIS CONTRACT, IF AWARDED, UNDER THE SAME TERMS AND CONDITIONS? _____ YES

_____ NO

NO

3	Proof of Insurance Submit proof of insurance that meets the City's minimum insurance requirements. An insurance certificate naming the City as additional insured is to be furnished upon award by the successful bidder or offerer. A waiver of subrogation must apply to all lines. The Certificate Holder box will read as follows: City of Allen, 305 Century Pkwy, Allen, TX 75013. <div style="border: 1px solid black; padding: 2px; width: fit-content;">COMPLETE</div>
4	Bid Endorsement Form <div style="border: 1px solid black; padding: 2px; width: fit-content;">COMPLETE</div>
5	Affidavit of No Prohibited Interest Form <div style="border: 1px solid black; padding: 2px; width: fit-content;">COMPLETE</div>
6	Conflict of Interest Questionnaire Form <div style="border: 1px solid black; padding: 2px; width: fit-content;">COMPLETE</div>
7	Number of Years in Business as a Contractor on Related Types of Work <div style="border: 1px solid black; padding: 2px; width: fit-content;">5</div>
8	Has your organization ever failed to complete any work awarded to it? If Yes, please add details. <div style="border: 1px solid black; padding: 2px; width: fit-content;">NOPE</div>
9	Are there any judgments, claims, arbitration proceedings, or suits pending or outstanding against your organization or its officers? If yes, please add details. <div style="border: 1px solid black; padding: 2px; width: fit-content;">NO</div>
10	Has your organization filed any lawsuits or requested arbitration with regard to construction contracts within the last five years? If Yes, Please add details. <div style="border: 1px solid black; padding: 2px; width: fit-content;">NO</div>
11	Within the last five years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract? If yes, please add details. <div style="border: 1px solid black; padding: 2px; width: fit-content;">NO</div>
12	Refereces & Project History List your most current agreements/contracts, similar to the type of work bid. Include the following: Project Description of Work Owner/Agency Contract Price Contact Person Contact phone or e-mail
13	Reference 1: Project, Description, Date, Owner/Agency, Price, Contact Name, Contact phone/e-mail 1/30/2019 levy restaurants - Dr. pepper ballpark - Sara Aguilar - 956-206-3644 - saguilar@prosportscatering.com bartender \$19.00 server \$16.50 cashier \$16.50 food prep \$16.50 cook \$16.50

1 4	Reference 2: Project, Description, Date, Owner/Agency, Price, Contact Name, Contact phone/e-mail 3/01/2019 Delaware north sportservices - Texas rangers - Gina Cruz -817-795-8838 - gcruz@dncinc.com bartender \$17.50 server \$16.80 cashier \$15.40 food prep \$15.40 cook \$16.80
1 5	Reference 3: Project, Description, Date, Owner/Agency, Price, Contact Name, Contact phone/e-mail 1/30/2019 Sodexo - Dallas convention center - Tina Coleman - 214-743-2408 - tina.coleman@centerplate.com bartender \$20.15 cashier \$17.05 server \$18.60 food prep \$17.05 lead cook \$18.60
1 6	Bank References (List Institution, Address, Contact Person, and Phone): capital one bank 437 Coit rd. Plano TX. 75075 David Coronado 972-855-3600

Bid Lines

1	Package Header Category A. Allen Eventer Center <div style="text-align: right;">Total: \$161.05</div> <p>Item Notes: If not submitting for the Allen Event Center, enter 'no bid'. Additional positions and services offered can be included in the item notes section. Include additional Comments, Charges, or Available Service/Value add in the notes section of this line item. Any additional information can be included in your response attachments.</p>	
	Package Items	
	1.1 Food Expeditor - Per Hour	
	Price: \$16.50	Total: \$16.50
	1.2 Dishwasher - per hour	
	Price: \$16.50	Total: \$16.50
	1.3 Prep Cook - per hour	
	Price: \$16.50	Total: \$16.50
	1.4 Experienced Cook/Cook A - per hour	
	Price: \$19.50	Total: \$19.50
	1.5 Concession Cashier - per hour	
	Price: \$17.05	Total: \$17.05
	1.6 Concession Lead - per hour	
	Price: \$19.50	Total: \$19.50

1.7 Premium Level Suite Attendant- per hour

Price: Total:

1.8 Bartender - per hour

Price: Total:

1.9 Banquet Worker - per hour

Price: Total:

2 Package Header

Category B. The Courses at Watters Creek

Total:

Item Notes: If not submitting for the Allen Event Center, enter 'no bid'. Additional positions and services offered can be included in the item notes section. Include additional Comments, Charges, or Available Service/Value add in the notes section of this line item. Any additional information can be included in your response attachments.

Package Items

2.1 Prep Cook- per hour

Price: Total:

2.2 Beverage Cart Attendant - per hour

Price: Total:

Package Alternate 1

captain service

Total:

Response Total: \$198.55

Section IV

PROPOSAL CONTENT & EVALUATION CRITERIA

BIDDER QUALIFICATIONS AND COMPANY OVERVIEW STATEMENT

1.- Proposers must demonstrate that they have the resources and capability to provide event staffing services per the RFP document.

In a regular schedule, we have about 150 associates and as today we have more than 300 associates in our data base that can help us with all our clients. As right now, we are serving convention center Dallas, global life ballpark and dr. pepper park to name a few

2.- Proposers must demonstrate that they are financially stable and that they have been a commercial provider of staffing for the past five years.

In the last 5 years, our sales have been over 3,000 000

F and B Services has been in business since 2007, in 2014 we had a change in our legal name

Also as a safety measure, we have a line of credit with our current bank Capital one

3.- Proposers must be capable of and are required to submit criminal background checks on all employees performing this contract prior to any work being performed.

We conduct background check and we use 2 companies: ADP and CLEARCHECKS

4.- Proposers bid price shall be sufficient to pay all applicable Federal, State withholding, workmen's compensation, insurance and to comply with the current minimum wage.

We run our payroll in house biweekly and we are in charge to disburse all the money to pay our taxes

5.- proof of insurance see exhibit 1

6.- Define the measures you have taken to retain employees. Describe your firm's annual employee attrition rate for the past three (3) years.

To maintain our work force, we pay more than the market. To have more staff we advertise our positions on the social media, INDEED and craigslist. We do a cross training with our associates

We do a yearly review to our regular associates

Our attrition rate is about 20%, because we are a outsourcing company

7.- Describe the organization, management philosophy and provide a brief history of the firm.

F and B Services was founded in 2007 by Jorge Salazar, since then we have been working with different clients, arenas, corporates, hotels and country clubs.

In 2015, we open our office in Fort Worth, to better serve our clients and associates in that area

Our focus is to get the best candidates for the positions that our clients request

WE value the relationship that we build with our clients and associates, because they are our main core

Due to our Grow on our business and office staff, On March 2018, we move from 1500 sq. feet to 3000 sq. feet to our Corporate offices at 1090 west Campbell rd. Richardson Tx. 75080

8.- Vendor submitting a proposal for the Allen Event Center (section A) the vendor shall have a minimum of five (5) years of experience of staffing personnel in facilities of the same/scope as the Allen Event Center.

Since 2007 we had been working with

American airlines arena	21,000 seats	840,000 square feet
Dr. pepper park	10,316 seats	
Toyota stadium	20,500 seats	145 acres
Att stadium	80,000 seats	3 million square feet
Global life ballpark	49,115 seats	1,400,000 square feet
Resistol arena	5,000 seats	
Convention Center Dallas	9,817 seats	Arena
Texas motor speedway	112,550 seats	477480

9.- for vendor submitting a proposal for The Courses at Watters Creek (section B), the vendor shall have a minimum of five (5) years of experience of staffing personnel in facilities of the same/scope as the facility.

Currently we are working with ClubCorp that manages a lot of country clubs, to mention a few :

Las Colinas cc	Darius Tambasco	469.667.2875	darius.tambasco@clubcorp.com
Stonebriar cc	Brent Ruggles	817.705.2917	brent.ruggles@clubcorp.com
Gleneagles cc	jorge Sotelo	214.563.8568	jorge.sotelo@ourclub.com

10.- Proposers must submit with their proposal a list of at least three current or past (within one (1) year) references. References should include a contract name, email address and telephone number for jobs/contracts in the Public and/or Private sectors that are equal to size (115,000 square feet Arena), security and complexity of the City of Allen Event Center's requirements, provided herein.

References

Dr. pepper park	Sara Aguilar	956.206.3644	saguilar@prosportscatering.com
Global life park	Gina Cruz	817795.8838	gcruz@dncinc.com
Convention Center Dallas	Tina Coleman	214.743.2408	tina.coleman@centerplate.com
Att stadium	Anthony Sinese	817.8924538	tsinese@legends.net

11.- Proposal submission services to include:

a.- description of agency and services provided;

we are company that can provide staff for hotels, sport venues and stadiums

we provide staff for front of the house such as:

bartenders, banquet servers, cashiers, captains

back of the house:

dishwashers, precooks, and cooks,

b.-applicant/employee testing conducted by agency;

TABC testing in our office

Food handlers test in our office

OSHA orientation

Also, we do drug testing in our office

c.- employee training conducted by agency;

we conduct in our office the following training/ courses:

food handler's certification training

TABC certification training

Banquets service training

d.- statement about workers compensation and liability insurance coverage:

workers compensation	see exhibit 16
liability insurance	see exhibit 17
business and management insurance	see exhibit 18

e.- *employee criminal background screening conducted by agency – specific screening requirements: ss trace to determine countries the individual has resided in to know which criminal county checks to conduct (record of past 7 years); statewide criminal record check and statewide sex offender registry. If applicant has resided in another state in the past 7 years, we ask that those state records are checked in addition to Texas

for Background screening we use ADP and Clearcheck both offer the following services that you request.

Clear hire national background check
Ss trace
Full name, alternate names and aliases
Dob verification
Current and previous address history
7-year national criminal record search
Multi state sex offender search
FBI most wanted and terrorist watch list
Federal state and local wanted fugitives
Federal and international sanction list

SECTION V

PRICING AND QUESTIONS

1.- Does always your organization hold enough capital to cover a 30-60-day payroll? To avoid from “Non-Sufficient Fund” or “Bounced” checks made out to firm’s employees?

Yes, our payroll it’s about 200 checks and as safety measure we have a line of credit from the bank to protect our account

2.- What is the pay structure for the organization?

biweekly

3.- Will your firm’s policy and procedures manual be available and provided to the City of Allen Event Center management staff upon request?

Yes

4.- If you were not awarded the “primary” contract and if the City of Allen decided on awarding a “secondary” contract, would your firm accept?

Yes

5.- . Employee background checks must be conducted by the firm before contractor start date with the City of Allen? Describe the firm’s procedures and document maintenance of employee background checks and include how often a background check is conducted on existing employees.

We run our background checks with ADP platform, we keep all the files in our Richardson office, and we conduct background checks on our existing associates and our new hires

6.- . Explain why you think that your firm is the best candidate to be selected for award of this contract.

We know your property, we have been in the staff business for over 20 years, we have 2 offices.

Our Richardson office will be responsible to service your properties, and our Fort Worth office will be our support for big events for your properties.

We have a total of 2 supervisors that will be working your requests and 2 backup supervisors and 5 persons at Dallas office to process all signing sheets.

Also, we offer transportation to all our associates that will work at your properties

You will have one supervisor on site for every event.

7.- how does your firm handle staffing in the event of no-shows, staff calling in sick, or staff that leaves their assignment early? How does your firm ensure that the city's needs for staff are met?

We always work with 20 % over your order to cover the late arrivals and no shows, our supervisors will be on site to do the check in process and in case that you need it, they can stay to work.

Also, our other supervisors can help us get the staff onsite in case that we need more.

Section A

1.- Working with a familiar team is beneficial to the process at Allen Event Center. Can the firm consistently provide the same employees for pre-event, event and post event?

YES,

One of the ways to operate is to allocate our staff on properties and leave them there

Our clients have the same staff and staff have a regular job

We train more people that you need, to have extra people to cover larger events that you may have and to do the same job

2. Describe the firm's relevant experience with the planning, organization and implementation of similar "Arena" sized staffing needs.

We have a program to control all our orders, and all our supervisors have access in real time to update the information. When we receive the orders, we confirm with the client and the supervisor assigned to your property begin the selection and assignment process, when we have all staff confirmed, we will send an email with the confirmation of all staff and in the day of the event, one or two supervisors will do the signing of the staff and they can stay if they need to.

3. Provide years of experience in staffing within "Arenas" similar in size of the Allen Event Center. If experienced, provide what size, name and geographical location of the Arena.

7 years	Dallas Tx	American airlines arena	21,000 seats	840,000 square feet
5 years	Frisco Tx	Dr. pepper park	10,316 seats	
3 years	Frisco Tx	Toyota stadium	20,500 seats	145 acres
2 years	Arlington Tx	Att stadium	80,000 seats	3 million square feet
4 years	Arlington Tx	Global life ballpark	49,115 seats	1,400,000 square feet
1 years	Frisco Tx	Dr. pepper arena	5,000 seats	
10 years	Dallas Tx	Convention Center Dallas	9,817 seats	
4 years	Fort Worth Tx	Texas motor speedway	112,550 seats	477480

4.- provide a detailed plan of execution. This plan shall include a minimum of the following items:

a. Firm's management program which describes how your standard operating procedures will be consistently implemented managed and audited;

We have a program to manage all our orders (TRELLO), real time where every supervisor can see the orders and needs that each client and can add staff to the locations.

b. Reporting structure for communication with the City of Allen Event Center staff;

The standard ways of communication are text, call and emails, which our clients will select the best fit to their needs

c. Training program which will include frequency and type of training on customer service and safety;

We have different kind of trainings and we usually have 1 each month or as needed it

TABC, food handler's certification, OSHA orientation,

Banquet service training

Steward/ dishwasher training

Cook and prep cook service

d. Include a list of key administrative and supervisory personnel you plan to assign to this project along with their resumes and certifications;

Kathleen Rivera will be the supervisor on site. Exhibit 13

Jorge a. salazar will be the support supervisor. Exhibit 14

Valerie Hernandez will be support supervisor. Exhibit 15

e. Discuss why you feel these individuals are the best personnel for the City of Allen Event Center's requirements.

Our staff have a minimum of 3 years' experience working with similar properties some qualifications that they have:

Knowledge of the field, knowledge of your property, staff management, team work and a professional attitude.

BID ENDORSEMENT

The undersigned, in submitting this bid proposal and their endorsement of same, represents that they are authorized to obligate their firm, that they have read this entire bid proposal package, is aware of the covenants contained herein and will abide by and adhere to the expressed requirements.

Submittals will be considered as being responsive only if entire Bid Package plus any/all attachments is returned with all blanks filled in.

SUBMITTED BY:

SALAZAR SERVICES LLC

(OFFICIAL Firm Name)

By: 

(Original Signature) **Must be signed to be considered responsive**

JORGE A. SALAZAR

(Typed or Printed Name)

CEO

(Title)

2-20-2019

(Date)

Remittance

Address: 1090 WEST CAMPBELL ROAD
SUITE 300 RICHARDSON TX 75080

(Zip Code)

Phone #: () 972-925-0658

Fax #: () 888-415-6762

E-Mail Address: Jorge@FandbServices.net

If an addendum is issued for this bid, please acknowledge receipt.

ADDENDUMS/AMENDMENTS:

- 1) _____ date acknowledged
- 2) _____ date acknowledged
- 3) _____ date acknowledged

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

Certificate Number:
2019-455257

Date Filed:
02/20/2019

Date Acknowledged:

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

SALAZAR SERVICES LLC
RICHARDSON, TX United States

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

CITY OF ALLEN, TEXAS

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

2019-1-17
TEMPORARY STAFFING FOR FOOD AND BEVERAGE

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary

5 Check only if there is NO Interested Party.



6 UNSWORN DECLARATION

My name is JORGE A. SALAZAR, and my date of birth is 07-03-1968

My address is 6441 LOOKOUT TRAIL (street), THE COLONY (city), TX (state), 75056 (zip code), DENTON (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in DALLAS County, State of TEXAS, on the 20 day of FEBRUARY, 2019.
(month) (year)

Signature of authorized agent of contracting business entity
(Declarant)



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
02/15/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER A STATE FARM - TODD REDDING, CLU, Agent 2113 E. ARAPAHO ROAD RICHARDSON, TEXAS 74081	CONTACT NAME: ODALIS RODRIGUEZ/CJC	
	PHONE (A/C, No, Ext): 972-238-7896	FAX (A/C, No): 972-7831498
INSURED SALAZAR SERVICES LLC, DBA F AND B SERVICES 1090 W. CAMPBELL ROAD SUITE 300 RICHARDSON, TX., 75080	E-MAIL ADDRESS:	
	PRODUCER CUSTOMER ID #:	
	INSURER(S) AFFORDING COVERAGE	
	INSURER A: State Farm Lloyds	NAIC # 43419
	INSURER B: State Farm Mutual Automobile Insurance Company	25178
	INSURER C: State Farm County Mutual Insurance Company of Texas	26816
INSURER D:		
INSURER E: State Farm Indemnity Insurance Company		43796
INSURER F:		

COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC		93-EC-R912-4	05/14/2018	05/14/2019	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 10,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 fire damage (any one) \$ 50,000
B	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO ALL OWNED AUTOS SCHEDULED AUTOS HIRED AUTOS NON-OWNED AUTOS <input checked="" type="checkbox"/> CRIME PROTECTION PLU		43-7936-44DD A PHSD1327281	05/13/2018 03/06/2018	11/13/2019 03/06/2019	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ 200,000 BODILY INJURY (Per accident) \$ 600,000 PROPERTY DAMAGE (Per accident) \$ 200,000 EE THEFT CLIENT CV \$ 500,000 ERISA FIDELITY \$ 500,000
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DEDUCTIBLE RETENTION \$		93-EG-E208-6	01/24/2019	01/24/2020	EACH OCCURRENCE \$ 3,000,000 AGGREGATE \$ \$ \$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input type="checkbox"/> Y/N <input type="checkbox"/> N/A (Mandatory in NH) If yes, describe under SPECIAL PROVISIONS below		EIG 2122005-03	06/20/2018	06/20/2019	WC STATUTORY LIMITS OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
E	PROFESSIONAL LIABILITY EMPLOYMENT PRACTICES		EK13248854	03/06/2018	03/06/2019	AGGREGATE 1,000,000 ADDITIONAL AGGREGATE 1,000,000 MAXIMUM AGGREGATE 2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

THE CITY OF ALLEN, ITS OFFICERS, AGENTS AND EMPLOYEES ARE HEREBY COLLECTIVELY NAMED AS ADDITIONAL INSURED WITH RESPECTS TO THE FOREGOING GENERAL LIABILITY AND AUTOMOBILE LIABILITY COVERAGES

CERTIFICATE HOLDER**CANCELLATION**

CITY OF ALLEN 305 CENTURY PKWY ALLEN TX. 75013	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE Odalis Rodriguez / Todd Redding Agent/Owner

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EXHIBIT 2
AFFIDAVIT OF NO PROHIBITED INTEREST

I, the undersigned, declare and affirm that no person or officer in this sole proprietorship, partnership, corporation, or board has or will have during the term of this contract a prohibited interest as that is defined in City Charter Section 10.05.

I further understand and acknowledge that the existence of a prohibited interest at any time during the term of this contract will render the contract voidable.

SALAZAR SERVICES LLC

Name of Contractor

By: _____

Signature

JORGE A. SALAZAR

(Print Name)

CEO

(Title)

STATE OF TEXAS

COUNTY OF Denton

§
§

SUBSCRIBED AND SWORN TO before me this 21 day of Feb, 2019.

Rebecca L. Garcia

Notary Public, State of Texas

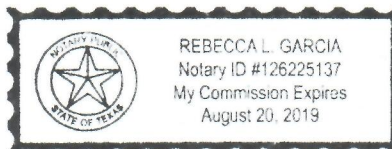


EXHIBIT 3

CONFLICT OF INTEREST QUESTIONNAIRE

FORM CIQ

For vendor or other person doing business with local governmental entity

This questionnaire reflects changes made to the law by H.B. 1491, 80th Leg., Regular Session. This questionnaire is being filed in accordance with Chapter 176, Local Government Code by a person who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the person meets requirements under Section 176.006(a). By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the person becomes aware of facts that require the statement to be filed. See Section 176.006, Local Government Code. A person commits an offense if the person knowingly violates Section 176.006, Local Government Code. An offense under this section is a Class C misdemeanor.

OFFICE USE ONLY

Date Received

1. Name of person who has a business relationship with local governmental entity. NONE

2. Are filing an update to a previously filed questionnaire. YES _____ NO ✓

3. (The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than the 7th business day after the date the originally filed questionnaire becomes incomplete or inaccurate.) Name of local government officer with whom filer has employment or business relationship.

N/A
Name of Officer

This section (item 3 including subparts A, B, C & D) must be completed for each officer with whom the filer has an employment or other business relationship as defined by Section 176.001(1-a), Local Government Code. Attach additional pages to this Form CIQ as necessary.

A. Is the local government officer named in this section receiving or likely to receive taxable income, other than investment income, from the filer of the questionnaire? Yes _____ No _____

B. Is the filer of the questionnaire receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer named in this section AND the taxable income is not received from the local governmental entity? Yes _____ No _____

C. Is the filer of this questionnaire employed by a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership of 10 percent or more?

Yes _____ No _____

D. Describe each employment or business relationship with the local government officer named in this section.

4. Signature of person doing business with the governmental entity

Date

2-21-2019

EXHIBIT 4
BIDDERS QUALIFICATION STATEMENT

Project: Bid No. 2019-1-17

Contractor: SALAZAR SERVICES LLC

Name: JORGE A. SALAZAR

Title: CEO

Address: 1090 WEST CAMPBELL RD. SUITE 300

City: RICHARDSON

State & Zip: TX 75080

Phone: 972-925-0658

State and Date of Incorporation, Partnership, Ownership, Etc. TEXAS 05-06-2014

Liability Insurance Provider and Limits of Coverage: STATE FARM \$2,000,000.00

Workers compensation Insurance Provider: EMPLOYERS

Address: _____

Contact and Phone: FRANK MALDONADO 214-678-2443

Number of Years in Business as a Contractor on Above Types of Work: 5 YEARS

Claims and Suits (If the answer to any of the questions is yes, please attach details):

Has your organization ever failed to complete any work awarded to it? NO

Are there any judgments, claims, arbitration proceedings, or suits pending or outstanding against your organization or its officers? NO

Has your organization filed any lawsuits or requested arbitration with regard to construction contracts within the last five years? NO

Within the last five years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract? NO

List your most current agreements/contracts, with information, similar to the type of work bid.

(Use Additional Sheets if Necessary)

Project: DALLAS CONVENTION CENTER Date 1-01-2019

Project Description: PROVIDE CASHIERS, PREP-COOKS, SERVERS AND BARTENDERS

Owner/Agency: CENTERPLATE / SODEXO

Contract Price: SEE EXHIBIT 10

Contact Person: TINA COLEMAN Phone: 214-743-2408

Project: DR. PEPPER PARK Date 2-10-2019

Project Description: PROVIDE CASHIERS, PREP-COOKS, SERVERS AND BARTENDERS

Owner/Agency: LEVY RESTAURANTS

Contract Price: SEE EXHIBIT 11

Contact Person: SARA AGUILAR Phone: 956-206-3644

Project: TEXAS RANGERS Date 2-04-2019

Project Description: PROVIDE CASHIERS, PREP-COOKS, SERVERS AND BARTENDERS

Owner/Agency: DELAWARE NORTH SPORTSERVICES

Contract Price: SEE EXHIBIT 12

Contact Person: PHILIP WHEATLEY Phone: 214-502-9684

Bank References (List Institution, Address, Contact Person, and Phone):

CAPITAL ONE BANK

DAVID CORONADO 972-855-3600

437 COIT RD. PLANO TX 75075

2019 SCHEDULE OF PRICING

TITLE/JOB FUNCTION	2019 HOURLY BILL RATE
--------------------	-----------------------

Bartender	\$ 20.15
Barback	\$ 17.05
Barista	\$ 18.60
Lead Cook	\$ 18.60
Houseman	\$ 17.05
Dishwasher / Utility	\$ 15.50
Food Prep / Stand Attendant	\$ 17.05
Food Runner	\$ 17.05
Cashier (TABC Certified)	\$ 17.05
Banquet Captain	\$ 23.25
Server	\$ 18.60
Busser	\$ 17.05
Worker	\$ 17.05

* Overtime hours must be approved in advance by the GM in writing at the rate of 1.5 %.

Agreed: Jorge Salazar Date: 2/4/2019
Temp Agency Representative

Title: Operations Manager Agency: F and B services

Mailing Address: 1090 West Campbell Rd. Suite 300 Richardson Tx 75080
Street Address City State Zip Code

Cell #: 214.263.3759 Email: jorge@fandbservices.net

Accepted: _____ Date: _____

Sodexo

Revised 2/04/19

DALLAS CONVENTION CENTER

SALAZAR SERVICES LLC.

Item Price List

February 26, 2019

Item	Description	Preferred Vendor	Price
DR. PEPPER DISHWASHER S...	DR. PEPPER DISHWASHER SERVICE		16.50
DR. PEPPER BARISTA SERVI...	DR. PEPPER BARISTA SERVICE		16.50
DR. PEPPER BARTENDER A S...	DR. PEPPER BARTENDER A SERVICE		19.00
DR. PEPPER BARTENDER SE...	DR. PEPPER BARTENDER SERVICE		16.50
DR. PEPPER CASHIER SERVI...	DR. PEPPER CASHIER SERVICE		16.50
DR. PEPPER CASHIER SERVI...	DR. PEPPER CASHIER SERVICE HOL		24.00
DR. PEPPER COOK AND CAR...	DR. PEPPER COOK AND CARVER		16.50
DR. PEPPER COOK AND CAR...	DR. PEPPER COOK AND CARVER HOL		24.75
DR. PEPPER HOUSEMAN SER...	DR. PEPPER HOUSEMAN SERVICE		16.50
DR. PEPPER LINE COOK SER...	DR. PEPPER LINE COOK SERVICE		17.50
DR. PEPPER PREP COOK SE...	DR. PEPPER PREP COOK SERVICE		16.50
DR. PEPPER RUNNERS & BU...	DR. PEPPER RUNNERS & BUSSE		16.50
DR. PEPPER RUNNERS & BU...	DR. PEPPER RUNNERS & BUSSE		24.00
DR. PEPPER SERVER SERVICE	DR. PEPPER SERVER SERVICE		16.50
DR. PEPPER WORKER SERVI...	DR. PEPPER WORKER SERVICE		16.50

2019 SCHEDULE OF PRICING

TITLE/JOB FUNCTION	2019 HOURLY BILL RATE	2019 OVERTIME BILL RATE *
Bartender	\$ 17.50	\$ 26.25
Busser	\$ 15.40	\$ 23.10
Buffet Attendant	\$ 16.80	\$ 25.20
Cook	\$ 16.80	\$ 25.20
Line Cook	\$ 16.80	\$ 25.20
Dishwasher / Utility	\$ 14.00	\$ 21.00
Food Prep / Stand Attendant	\$ 15.40	\$ 23.10
Food Runner	\$ 16.80	\$ 25.20
Cashier (TABC Certified)	\$ 15.40	\$ 23.10
Concession Manager	\$ 18.20	\$ 25.48
Hostess	\$ 16.80	\$ 25.20
Ice cream attendant	\$ 16.80	\$ 25.20
Barback	\$ 16.80	\$ 25.20
Kitchen supervisor	\$ 15.40	\$ 15.40
Retail Cashier	\$ 15.40	\$ 23.10
Retail Warehouse Porter	\$ 16.80	\$ 25.20
Concessions Warehouse Porter	\$ 16.80	\$ 25.20
Server	\$ 16.80	\$ 25.20

* Overtime hours must be approved in advance by the GM or AGM in writing.

Agreed:

Temp Agency Representative

Date: 1-30-2019

Title:

Operations Manager

Agency: T and B Services

Mailing Address:

1090 W. CAMPBELL RD SUITE 300 RICHARDSON TX 75081

Street Address

State

Zip Code

Cell #:

214-263 3759

Email: Jorge.fandb@servicesinc.com

Accepted:

Gina Cruz

Date: 02/19/2019

Gina Cruz, Human Resources Manager
Metroplex Sportservice at Globe Life Park in Arlington
GCRUZ@delawarenorth.com | Office 817.299.5531 | Fax 817.795.7650

Revised 12/11/18

Kathleen Rivera

1090 w. campbell rd. suite 300 Richardson Tx 75080 | 972-893-1593 | frontdesk1@fandbservices.net

Objective

- Cover all the needs for the company.

Education

- Assistant Accountant.

Skills & Abilities

MANAGEMENT

- food and beverages.

SALES

- Sale services on food and beverages and hospitality staff.

COMMUNICATION

- Interaction with directors, managers and supervisors as well about any theme, give them solutions on any situation, good communications with associates providing clear directions and trainings.

LEADERSHIP

- I must be leader on any event to create a good environment with our staff to achieve satisfactory results.

Experience

OPERATIONS SUPERVISOR

F AND B SERVICES

2018-CURRENT DATE

Hiring, Training and servers, recruiting, people to cover different positions on the food and beverages area.

Visiting clients to receive feedbacks, doing new deals with the requirements.

Assistance on the events checking staff, uniforms, presence and attitude, running the event among customers, employees and myself.

Follow up the customer schedules, assignment staff for them.

Reviewing the duties to cover with full compliance all the positions required from the customer.

Jorge A. Salazar

6441 Lookout trail The Colony, Tx. 75056 | 214-263-3759 | jorge@fandbservices.net

Objective

- Cover all the expectations and requirements for the company. Provide the best service available for our clients on different fields required

Education

- Major: computer sciences 1986-1988

Skills & Abilities

MANAGEMENT

- Human Resources management, accounting, food and beverages.

SALES

- Sale services on food and beverages and hospitality staff.

COMMUNICATION

- Interaction with directors, managers and supervisors as well about any theme, give them solutions on any situation, good communications with associates providing clear directions and trainings.
- Bilingual English and Spanish
- Proficient in quick books
- Computer programs excel word
- Events management
- Customer service
- Small business administration certification

Experience

GENERAL MANAGER

| PANAMERICAN PLASTICS MEXICO (GRUPO TAMPICO)

| 1994-1998

- In charge of the warehouse and clients in south of Mexico

FOOD AND BEVERAGE MANAGER

1998-2007

- I have been working on the f and b field since 1998, with different positions, bartender, server, event manager and outlet supervisor and , food management.

OPERATION MANAGER

JASA EXIM LLC

2007-2014

OPEN MY OWN BUSSINES, STAFFING

F AND B SERVICES

2014-CURRENT DATE

WE CHANGE OUR LEGAL NAME

Hiring, Training and supervision people to cover different positions on the food and beverages area.

Visiting clients to receive feedbacks, doing new deals with the requirements.

Assistance on the events checking staff, uniforms, presence and attitude, running the event among customers, employees and myself.

Follow up the customer schedules, assignment staff for them.

Reviewing the duties to cover with full compliance all the positions required from the customer.

VALERIE HERNANDEZ

SUPERVISOR@FANDBSERVICES.NET | 972-900-3366



OBJECTIVE

- ✦ To build a long-term career in the food and beverage industry with opportunities for career growth



EXPERIENCE

Dietitian Assistant | Edgemere

10/6/2016 – 11/25/2017

- ✦ Experience in preparing diet plans and monitoring clients progress
- ✦ Holds a wide knowledge on different types of foods and their nutrition values
- ✦ Superb culinary skills and ability to evaluate clients food intakes
- ✦ Excellent manual dexterity and coordination skills
- ✦ Ability to judge freshness quotient in food and vegetables
- ✦ Skilled in preparing meals according to clients medical conditions

Front Desk | F and B Services

04/20/2018 – 10/02/2018

- ✦ Greet and welcome guests in person and on phone, answer and direct inquiries to designated department.
- ✦ Maintain log books, including sign-in/out logs, front desk expenditures, and calls received.
- ✦ Creating employees' files in the Quick Books system
- ✦ Inventory and supply management

Operations Supervisor | F and B Services

10/2/2018- CURRENT DATE

- ✦ Conducted phone screens to gather candidate information including availability, compensation expectations, technical skills, team fit, and more.
- ✦ Fulfill our clients staffing needs.
- ✦ Create our employees schedule



SKILLS

- ✦ Customer oriented
- ✦ Organized multi-tasker
- ✦ Friendly and helpful
- ✦ Excels in high stress situations
- ✦ Strong Customer relations
- ✦ CPR certified
- ✦ Quick Learner
- ✦ Fast thinking individual
- ✦ Experienced in union relations and training quality focused staff

EXHIBIT 16

EACCESS FAQ | Welcome Jorge Salazar | Sign Out

Questions? Please contact our Policy Services information line at 1-888-682-6671

EACCESS

EMPLOYERS

America's small business insurance specialist

Dashboard

My Policies

Settings

EIG2122005

POLICY: 08/20/2018 - 06/20/2019

Status: Active

SALAZAR SERVICES LLC

POLICYHOLDER: 1090 W Campbell Rd Ste 300 AGENCY: 1 ADP BLD M/S 605

Richardson, TX 75080

ADP INS AGENCY

AGENT: Nancy Murin

aos.insurance@adp.com

Policy Summary

Reports

Policy Documents

Billing Summary

Bill Pay

Employers Preferred Insurance Company

To see additional information, click "View" to manage the policy summary grid columns below

View Export To Excel Detach

Policy #	Effective	Expiration	Status	Payroll	Paid Premium	Claims	Total Claims Amount Paid
EIG212200504	6/20/2018	6/20/2019	Active	\$781,330.00	\$4,549,002.00	2	\$0.00
EIG212200503	6/20/2017	6/20/2018	Expired	\$781,330.00	\$5,003.00	4	\$1,302.00
EIG212200502	6/20/2016	6/20/2017	Expired	\$746,027.00	\$5,485.00	1	\$12,748.00
EIG212200501	6/20/2015	6/20/2016	Expired	\$518,852.00	\$5,396.00	0	\$0.00
EIG212200500	6/20/2014	6/20/2015	Expired	\$271,141.00	\$3,033.00	0	\$0.00

EIG212200504 - My Locations (1)

View Export To Excel

Location	Location Name	Street	City	State	Zipcode
1	SALAZAR SERVICES LLC	2964 LBJ FREEWAY STE 44	DALLAS	TX	75234

EIG 2200504 - State Risk Class Descriptions (2)

View Export To Excel

State	Risk Class	Class Description	Payroll
TX	8809 01	EXECUTIVE OFFICERS NOC - PERFORMING CLERICAL OR OU	\$62,400.00
	9079 09*	RESTAURANT NOC	\$718,930.00

(*) Denotes Governing Class Code

EIG212200504 - Policy Losses to Date

EIG212200504 - Claims Detail (2)

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/sis (3) pdf

RFP (3) city of alle...pdf

MARCH 04, 2019

Fire Policy Status

SALAZAR SERVICES LLC
1090 W CAMPBELL RD STE 300
RICHARDSON TX 75080-2995

B Ph. (214)263-3759
LLYD Policy: 93-EC-R912-4 L Yr issd: 2017
Xref: 93-EG-E208-6 CU

Location: 1090 W CAMPBELL RD STE 300
RICHARDSON TX 75080

Term: CONT

Type: BUSINESS-OFFICE BPC: Businessowners Policy
Coverage information

Premium: 1,282.00 Renew date: OCT-27-19
Written date: OCT-27-17

B-BUSN PROP 51100
LOSS INC 12 MONTH

L-BUSN LIAB 1000000
GEN AGGREGT 2000000
PCO AGGREGT 2000000
M-MED/PERSN 5000

Amount due: SFPP
Date due: SFPP
Bill to: SFPP

End act 10/27/18

Prev risk: 50,000 Prev prem: 1,176
SFPP acct:1307-4407-08

Deductibles applied:1000 ALL PER OTHER DED MAY APPLY

Messages:

Source: E
Year built: 2009 Constr: VENEER
Home alert: SA BA

YRBUS \$ 42 /BLDAGE-SEEFIL
IB R 51.0%

Zone: 72
Sub zone: 21

Move-in: 0 Entry: NOV-27-17 FMP seg: 01

Underwritten by: Scottsdale Indemnity Company
 Home Office: One Nationwide Plaza • Columbus, Ohio 43215
 Administrative Office: 8877 North Gainey Center Drive • Scottsdale, Arizona 85258
 1-800-423-7675 • A Stock Company

BUSINESS AND MANAGEMENT INDEMNITY POLICY DECLARATIONS

THE EMPLOYMENT PRACTICES, DIRECTORS AND OFFICERS AND COMPANY, AND FIDUCIARY COVERAGE SECTIONS OF THIS POLICY, WHICHEVER ARE APPLICABLE, COVER ONLY CLAIMS FIRST MADE AGAINST THE INSURED DURING THE POLICY PERIOD OR, IF ELECTED, THE EXTENDED PERIOD AND REPORTED TO THE INSURER PURSUANT TO THE TERMS OF THE RELEVANT COVERAGE SECTION. THE CRIME COVERAGE SECTION, IF APPLICABLE, APPLIES ONLY TO LOSS DISCOVERED DURING THE POLICY PERIOD. PLEASE READ THIS POLICY CAREFULLY.

THE LIMITS OF LIABILITY AVAILABLE TO PAY INSURED LOSS SHALL BE REDUCED BY AMOUNTS INCURRED FOR COSTS, CHARGES AND EXPENSES, UNLESS OTHERWISE PROVIDED HEREIN. AMOUNTS INCURRED FOR COSTS, CHARGES AND EXPENSES AND LOSS SHALL ALSO BE APPLIED AGAINST THE RETENTION AND DEDUCTIBLE AMOUNTS.

TERMS THAT APPEAR IN BOLDFACE TYPE HAVE SPECIAL MEANING. PLEASE REFER TO THE APPROPRIATE DEFINITIONS SECTIONS OF THIS POLICY.

Item 1.	Parent Company & Mailing Address: Salazar Services LLC dba F and B Services 13610 Midway Rd Suite 246 Dallas, TX 75244	Policy No: EK13248854 Agent No: 29406 Renewal No: Agent Name & Mailing Address: E-Risk Services, LLC Northwest Professional Center 227 US Hwy 206 Suite 302 Flanders, NJ 07836-9174
Principal Address, if different from mailing address:		
Item 2.	Policy Period: From <u>3/6/2018</u> to <u>3/6/2019</u> 12:01 A.M. local time at Principal Address shown above.	
Item 3.	Coverage Section and Limit of Liability Employment Practices Coverage Section 1. Limit of Liability: a. <u>\$1,000,000</u> aggregate for all Loss , subject to 1.b. and 1.c. immediately below. b. <u>\$1,000,000</u> additional aggregate for all Costs, Charges and Expenses , subject to 1.c. immediately below. c. <u>\$2,000,000</u> maximum aggregate for this Coverage Section 2. Retention: a. <u>\$25,000</u> each Employment Practices Claim b. <u>\$25,000</u> each Third-Party Claim 3. Continuity Date: <u>3/6/2018</u> 4. Third Party Coverage: Yes <u>X</u> No ____	
Item 4.	Premium: <u>\$5,300</u>	
Item 5.	Discovery Period options: 1. One (1) year = <u>100%</u> of the premium	



SALAZAR SERVICES LLC

ITEMS LISTING

POSITION	HOURLY RATE
FOOD EXPEDITOR	16.50
DISHWASHER	16.50
PREP COOK	16.50
EXPERIENCED COOK A	19.50
CONCESSION CASHIER	17.05
CONCESSION LEAD	19.50
PREMIUM LEVEL SUITE ATTENDANT	18.00
BARTENDER	19.50
BANQUET WORKER	18.00
BARBACK	18.00
COOK	18.00
FOOD RUNNER	18.00



SALAZAR SERVICES LLC

ITEMS LISTING

POSITION	HOURLY RATE
PREP COOK	18.00
BEVERAGE CART ATTENDANT	18.00
COOK A	19.50
BARTENDER	19.50