

BID TABULATION

ENHANCED LANDSCAPING SERVICES - PARKS AND RECREATION

SOLICITATION NO. 2018-9-100

				Lawn Star Landscape		Carruther's Landscape Management		Marathon Resource Management	
ITEM	DESCRIPTION	QTY	UOM	UNIT PRICE	EXT AMT	UNIT PRICE	EXT AMT	UNIT PRICE	EXT AMT
1	Allen Service Center	12	MO	\$1,212.00	\$14,544.00	\$600.00	\$7,200.00	\$1,450.00	\$17,400.00
2	Animal Shelter	12	MO	\$367.00	\$4,404.00	\$600.00	\$7,200.00	\$241.50	\$2,898.00
3	Allen Event Center	12	MO	\$588.00	\$7,056.00	\$600.00	\$7,200.00	\$417.00	\$5,004.00
4	South Parking Garage	12	MO	\$168.00	\$2,016.00	\$600.00	\$7,200.00	\$393.00	\$4,716.00
5	North Parking Garage	12	MO	\$168.00	\$2,016.00	\$600.00	\$7,200.00	\$103.00	\$1,236.00
6	Fire Station #5	12	MO	\$420.00	\$5,040.00	\$600.00	\$7,200.00	\$521.00	\$6,252.00
7	TCWC-Club House beds	12	MO	\$560.00	\$6,720.00	\$300.00	\$3,600.00	\$92.00	\$1,104.00
8	TCWC - Love Grass Beds	3	P/YR	\$1,300.00	\$3,900.00	\$1,200.00	\$3,600.00	\$118.00	\$354.00
9	City Hall, Civic Plaza, MCPAR	1	P/YR	\$6,000.00	\$6,000.00	\$680.00	\$680.00	\$282.00	\$282.00
10	Stacy Rd	12	MO	\$1,186.00	\$14,232.00	\$600.00	\$7,200.00	\$408.00	\$4,896.00
11	Event Center Drive	12	MO	\$288.00	\$3,456.00	\$600.00	\$7,200.00	\$88.50	\$1,062.00
12	Andrews Parkway	12	MO	\$357.00	\$4,284.00	\$600.00	\$7,200.00	\$363.00	\$4,356.00
13	Cabela Drive	12	MO	\$157.00	\$1,884.00	\$600.00	\$7,200.00	\$92.00	\$1,104.00
14	Exchange Parkway	12	MO	\$1,365.00	\$16,380.00	\$600.00	\$7,200.00	\$609.75	\$7,317.00
15	Cross Roads Right of Way	12	MO	\$105.00	\$1,260.00	\$600.00	\$7,200.00	\$86.00	\$1,032.00
16	Bethany Drive East	12	MO	\$603.00	\$7,236.00	\$600.00	\$7,200.00	\$1,795.00	\$21,540.00
17	Raintree Circle	12	MO	\$180.00	\$2,160.00	\$600.00	\$7,200.00	\$88.50	\$1,062.00
18	Junction Drive	12	MO	\$180.00	\$2,160.00	\$600.00	\$7,200.00	\$180.75	\$2,169.00
19	Bossy Boots	12	MO	\$180.00	\$2,160.00	\$600.00	\$7,200.00	\$122.00	\$1,464.00
20	Allen Heights	12	MO	\$700.00	\$8,400.00	\$600.00	\$7,200.00	\$285.00	\$3,420.00
21	Main Street East	12	MO	\$160.00	\$1,920.00	\$600.00	\$7,200.00	\$495.00	\$5,940.00
22	City of Allen Shrub Trimming	2	EA	\$4,800.00	\$9,600.00	\$7,000.00	\$14,000.00	\$13,937.00	\$27,874.00
23	Hourly Labor	300	1/HR	\$30.00	\$9,000.00	\$35.00	\$10,500.00	\$40.00	\$12,000.00
TOTAL/ALL LOCATIONS BID BY ALL VENDORS:					\$135,828.00		\$161,980.00		\$134,482.00
					Price Difference:	\$26,152.00		Price Difference:	\$27,498.00
				Lawn Star did NOT bid On US-75				Marathon did NOT bid on Spirit Park	
24	US 75 Right of Ways Landscape Beds	12	MO	NO BID	NO BID	\$4,000.00	\$48,000.00	\$1,900.00	\$22,800.00
25	Spirit Park	12	MO	\$105.00	\$1,260.00	Included	\$0.00	NO BID	NO BID
TOTAL ANNUAL AWARD							\$209,980.00		

Although Lawn Star Landscape is our current vendor for these services, there has been inconsistencies with their Landscape bed maintenance, Irrigation maintenance, Lawn Care and Mulch areas throughout the course of the contract period. They have improved since the inception of the current contract, but their Lawn Care and Mulch areas are still not consistent. Their pricing is too low to cover the true cost of maintaining this contract. There were several plant removal tasks that were requested that were not completed on a timely basis. They did not bid on US 75 because the costs were too high to maintain, which is why their overall pricing appears lower than the others.

Marathon Resource Management did not provide any relevant work experience that was similar in scope to the proposal. Their pricing is too low to cover the true cost of maintaining this contract. labor price of \$40/hour and submitted low prices on these properties: Raintree circle -\$88.50, Cabela Drive-\$92.00 and Courses at Watters Creek Club House Landscape beds-\$92.00. Based on their labor pricing they would only spending a couple of hours a month on these Properties. The pricing would not cover all of the other requirements in the bid specifications for these properties such as Lawn Care, Mulch, Ground Cover /Shrub beds, Weed prevention, Irrigation maintenance and Litter Maintenance. They did not provide references that were similar in scope to the proposal submitted. Also, they are based out of state and all their work will be subcontracted out, which would mean too many points of contact to deal with when issues need to be corrected. No current references for the contractors performing the work.