



SOLE SOURCE JUSTIFICATION

VENDOR NAME: Acoustic Technologies Inc

DATE: _09/25/2018

ESTIMATED TOTAL COST:

\$ _140,000.00_

This form must accompany the purchase document whenever an exception to the competitive bidding or internal purchasing process is requested. State and local laws subjects the City of Allen to competitive bidding rules. Sole Source is the selection of one particular supplier to the exclusion of all others. This decision may be based on lack of competition, proprietary technology, copyright or a supplier's unique capability. The Purchasing Manager or authorized designee will determine whether the justification is appropriate. Requests for exception must be supported by factual statements that will pass an audit.

Please check all applicable categories and provide additional information where indicated.

☒ The requested product is an integral repair part or accessory compatible with existing equipment.

☒ The requested product has unique design/performance specifications or quality requirements that are not available in comparable products.

Repair/Maintenance service is available only from manufacturer or designated service representative.

☒ Upgrade to or enhancement of existing software is available only from one manufacturer.

Service proposed by vendor is unique; therefore, competitive bids are not available or applicable.

Provide a detailed exception and attach supporting documentation:

Acoustic Technologies Inc, is the manufacturer and only reseller of its products. It is not possible to go with any other manufacturers or products without a great deal of expense.

I certify that the above information is accurate to the best of my knowledge, and a signed copy of this document will be kept on file and available for audit in my department.

Rich Vaughn 9/25/18
Signature/Date
Fire
Department Name

Richard Vaughn
Printed Name
Assistant Chief
Title

PURCHASING APPROVALS

Cary Bennett
Contract Specialist/Buyer Approval

9/27/18
Date

Diana Morby
Purchasing Manager Approval

9/27/2018
Date

COST ESTIMATE PROPOSAL
CITY OF ALLEN
ALLEN, TX
SEPTEMBER 24th, 2018

	DESCRIPTION	QTY	UNIT PRICE	EXTENDED PRICE
I.	CENTRAL CONTROL STATION - REACT4000 (REPLACING REACT-3000)			
	A. Communication Control Unit - Includes desk top cabinet, controller, front panel push buttons, alarm screen display, hand-held microphone, power supply and power cord. Using existing Radios, Batteries and Antenna equipment.	2	\$3,843.00	\$7,686.00
	B. Software Package - Two way communication alarm software platform with graphics screen for control and monitoring. Allows additional CCUs on a system and monitors field sensors. Uses enhanced graphics and incorporates customized map such as Google Earth, GeoBase, or AutoCad similar format showing the basic facility and transportation layers. Identifies and communicates with all outside devices to include HPSS, RTU, ISU, OSU, etc... Provides over 130 configurable events.	LOT		\$4,803.00
	C. Computer(s): Inted Pentium 4 Processor @ 2.8 GHz, 40 GB HD, 256 MB SRAM, 17 inch VGA monitor, 32X CD-ROM, USB Optical Mouse, Serial & Parallel Ports, Microsoft Windows XP, Dot Matrix Printer, Cables and Multi-outlet strip.	2	\$990.00	\$1,980.00
II.	OUTDOOR ACOUSTIC COVERAGE. DIRECTIONAL HIGH-POWER SOUND BLASTER PLATES (Replacing Class D units)			
	A. Sound Blaster includes a electronic plate with controller, push buttons, AGC/Tone generator, intrusion sensor, 3200Watts of audio power, DC breakers and battery charger (240/120VAC). Batteries and Antenna equipment sold separately. Using existing Radios, Antenna equipment, Batteries, Speakers and Speaker Cables / Solar Panel and Cables.	10	\$8,500.00	\$85,000.00
	B. Digitized tone/pre-recorded voice ACB board. (62 Activations) SD Card	10	\$650.00	\$6,500.00
	C. Digitized tone/pre-recorded voice ACB board. (62 Activations) SD Card (Replacing the older DMB's boards)	7	\$650.00	\$4,550.00
III.	SYSTEM ENGINEERING, TESTING AND INTEGRATION FOR THE NEW EQUIPMENT			
	A. System Firmware / Software Engineering.	LOT		\$15,000.00
	B. System Software Testing.			

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	DESCRIPTION	QTY	UNIT PRICE	EXTENDED PRICE
IV.	START-UP ASSISTANCE AND TRAINING			
	A. Start-up Assistance (On-Site) \$1,000.00/day *	5	\$1,000.00	\$5,000.00
	B. Operator Training (On-Site)			
	C. Maintenance Training (On-Site)			
	NOTE: Airfare, travel and living expenses are not included. These are charged at actual cost to the customer.			\$2,150.00
	PROJECT TOTAL			\$132,669.00

NOTES:

- 1 Shipping and Handling to be charged to customer, Shipping F.O.B. Boston, MA; pre-paid and added to invoice, or freight collect.
- 2 Terms: Net 30 Days from the receipt of an invoice.
- 3 Pricing is valid for 90 days.
- 4 Installation NOT included.
- 5 Using Existing poles and Solar Panels.