



RFP #2018-12-10 - STAFFING SERVICES FOR THE COURSES AT WATTERS CREEK- BID TAB

	FW SERVICES INC. DBA PACESETTER PERSONNEL SERVICES					BAAS SUPPORT SERVICES, INC.				
	YEAR ONE	YEAR TWO	YEAR THREE	YEAR FOUR	YEAR FIVE	YEAR ONE	YEAR TWO	YEAR THREE	YEAR FOUR	YEAR FIVE
GOLF SPECIALIST (Part-Time), 1 position										
Hourly Rate Of Pay To Employee	\$12.00	\$12.00	\$12.00	\$12.00	\$12.00	\$19.00	\$19.50	\$20.00	\$20.35	\$20.60
Mark-Up Amount	\$4.80	\$4.92	\$5.04	\$5.16	\$5.28	\$10.45	\$10.73	\$11.00	\$11.19	\$1.33
Bill Rate	\$16.80	\$16.92	\$17.04	\$17.16	\$17.28	\$32.99	\$33.86	\$34.72	\$35.32	\$35.76
Mark-Up Percentage	40%	41%	42%	43%	44%	12%	12%	12%	12%	12%
Bill rate X 1040 Hours	\$ 17,472.00	\$ 17,596.80	\$ 17,721.60	\$ 17,846.40	\$ 17,971.20	\$ 34,309.60	\$ 35,214.40	\$ 32,988.80	\$ 36,732.80	\$ 37,190.40
RANGE ATTENDANT (Part-Time), 1 position										
Hourly Rate Of Pay To Employee	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$11.25	\$11.65	\$12.00	\$12.50	\$13.00
Mark-Up Amount	\$4.00	\$4.00	\$4.00	\$4.00	\$4.00	\$6.19	\$6.41	\$6.60	\$6.80	\$7.15
Bill Rate	\$14.00	\$14.00	\$14.00	\$14.20	\$14.00	\$19.53	\$20.23	\$20.83	\$21.71	\$22.57
Mark-Up Percentage	40%	40%	40%	40%	40%	12%	12%	12%	12%	12%
Bill rate X 1040 Hours	\$ 14,560.00	\$ 14,560.00	\$ 14,560.00	\$ 14,768.00	\$ 14,560.00	\$ 20,311.20	\$ 21,039.20	\$ 21,663.20	\$ 22,578.40	\$ 23,472.80
GOLF ATTENDANT (Part-Time), 2 positions										
Hourly Rate Of Pay To Employee	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$11.25	\$11.65	\$12.00	\$12.50	\$13.00
Mark-Up Amount	\$4.00	\$4.00	\$4.00	\$4.00	\$4.00	\$6.19	\$6.41	\$6.60	\$6.80	\$7.15
Bill Rate	\$14.00	\$14.00	\$14.00	\$14.00	\$14.00	\$19.53	\$20.23	\$20.83	\$21.71	\$22.57
Mark-Up Percentage	40%	40%	40%	40%	40%	12%	12%	12%	12%	12%
Bill rate X 2080 Hours	\$ 29,120.00	\$ 29,120.00	\$ 29,120.00	\$ 29,120.00	\$ 29,120.00	\$ 40,622.40	\$ 42,078.40	\$ 43,326.40	\$ 45,156.80	\$ 46,945.60
GOLF MAINTENANCE WORKER (Full-Time), 2 positions										
Hourly Rate Of Pay To Employee	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	\$ 15.00	\$ 15.25	\$ 15.55	\$ 16.00	\$ 21.50
Mark-Up Amount	\$4.00	\$4.00	\$4.00	\$4.00	\$4.00	\$ 8.25	\$ 8.39	\$ 8.55	\$ 8.80	\$ 11.83
Bill Rate	\$14.00	\$14.00	\$14.00	\$14.00	\$14.00	\$ 26.04	\$ 26.48	\$ 26.99	\$ 27.78	\$ 37.33
Mark-Up Percentage	40%	40%	40%	40%	40%	12%	12%	12%	12%	12%
Bill rate X 2080 Hours	\$ 58,240.00	\$ 58,240.00	\$ 58,420.00	\$ 58,240.00	\$ 58,240.00	\$ 54,163.20	\$ 55,078.40	\$ 56,139.20	\$ 5,782.40	\$ 77,646.40
TOTAL FOR HOURLY RATES/BILL RATE:	\$58.80	\$58.92	\$59.04	\$59.36	\$59.28	\$98.09	\$100.80	\$103.37	\$106.52	\$118.23
ANNUAL NOT-TO-EXCEED RATE	\$ 119,392.00	\$ 119,516.80	\$ 119,821.60	\$ 119,974.40	\$ 119,891.20	\$149,406.40	\$153,410.40	\$154,117.60	\$110,250.40	\$185,255.20
NOT-TO-EXCEED RATE FOR A FIVE YEAR TOTAL	\$598,596.00					\$752,440.00				

RFP 2018-12-10- PRICING MATRIX	(ALTERNATE) QULTEK CONSULTANTS, INC.					AD-A-STAFF				
	YEAR ONE	YEAR TWO	YEAR THREE	YEAR FOUR	YEAR FIVE	YEAR ONE	YEAR TWO	YEAR THREE	YEAR FOUR	YEAR FIVE
GOLF SPECIALIST (Full-Time), 1 position										
Hourly Rate Of Pay To Employee	\$12.00	\$12.25	\$12.25	\$12.25	\$12.25	\$15.50	\$16.12	\$16.76	\$17.43	\$18.13
Mark-Up Amount	\$3.72	\$3.92	\$4.04	\$4.17	\$4.29	\$5.15	\$5.36	\$5.61	\$5.84	\$6.10
Bill Rate	\$15.72	\$16.17	\$16.29	\$16.42	\$16.54	\$2,065.00	\$21.48	\$22.37	\$23.27	\$24.25
Mark-Up Percentage	31%	32%	33%	34%	35%	33.25%	33.25%	33.50%	33.50%	33.75%
Bill rate X 1040 Hours	\$ 16,348.80	\$ 16,816.80	\$ 16,944.20	\$ 17,071.60	\$ 17,199.00	\$ 21,476.00	\$ 22,339.20	\$ 23,264.80	\$ 24,200.80	\$ 25,220.00
RANGE ATTENDANT (Part-Time), 1 position										
Hourly Rate Of Pay To Employee	\$10.00	\$10.25	\$10.25	\$10.25	\$10.25	\$11.50	\$11.96	\$12.44	\$12.84	\$13.46
Mark-Up Amount	\$3.10	\$3.28	\$3.38	\$3.49	\$3.59	\$3.82	\$3.98	\$4.17	\$4.30	\$4.54
Bill Rate	\$13.10	\$13.53	\$13.63	\$13.74	\$13.84	\$15.32	\$15.94	\$16.61	\$17.27	\$18.00
Mark-Up Percentage	31%	32%	33%	34%	35%	33.25%	33.25%	33.50%	33.50%	33.75%
Bill rate X 1040 Hours	\$ 13,624.00	\$ 14,071.20	\$ 14,177.80	\$ 14,284.40	\$ 14,391.00	\$ 15,932.80	\$ 16,577.60	\$ 17,724.40	\$ 17,960.80	\$ 18,720.00
GOLF ATTENDANT (Part-Time), 2 positions										
Hourly Rate Of Pay To Employee	\$10.00	\$10.25	\$10.25	\$10.25	\$10.25	\$10.50	\$10.92	\$11.36	\$11.81	\$12.28
Mark-Up Amount	\$3.10	\$3.28	\$3.38	\$3.49	\$3.59	\$3.49	\$3.63	\$3.98	\$3.96	\$5.49
Bill Rate	\$13.10	\$13.50	\$13.63	\$13.74	\$13.84	\$13.99	\$14.55	\$15.17	\$15.77	\$16.42
Mark-Up Percentage	31%	32%	33%	34%	35%	33.25%	33.25%	33.50%	33.50%	33.75%
Bill rate X 2080 Hours	\$ 27,248.00	\$ 28,142.40	\$ 28,255.60	\$ 28,568.80	\$ 28,782.00	\$ 58,198.40	\$ 60,528.00	\$ 63,107.20	\$ 65,603.20	\$ 68,307.20
GOLF MAINTENANCE WORKER (Full-Time), 2 positions										
Hourly Rate Of Pay To Employee	\$10.00	\$10.25	\$10.25	\$10.25	\$10.50	\$13.50	\$14.04	\$14.60	\$15.18	\$15.79
Mark-Up Amount	\$310.00	\$3.28	\$3.38	\$3.49	\$3.59	\$4.49	\$4.67	4/89	\$4.49	\$5.33
Bill Rate	\$13.10	\$13.53	\$13.63	\$13.74	\$13.84	\$17.99	\$18.71	\$19.49	\$20.27	\$21.12
Mark-Up Percentage	31%	32%	33%	34%	35%	33.25%	33.25%	33.50%	33.50%	33.75%
Bill rate X 2080 Hours	\$ 54,496.00	\$ 56,284.80	\$ 56,711.20	\$ 57,137.60	\$ 57,564.00	\$ 74,838.40	\$ 77,833.60	\$ 81,078.40	\$ 84,323.20	\$ 87,859.20
TOTAL FOR HOURLY RATES/BILL RATES:	\$55.02	\$56.73	\$57.18	\$57.64	\$58.06	\$2,112.30	\$70.68	\$73.64	\$76.58	\$79.79
ANNUAL NOT-TO-EXCEED RATE	\$111,716.80	\$115,315.20	\$116,088.80	\$117,062.40	\$117,936.00	\$170,445.60	\$177,278.40	\$185,174.80	\$192,088.00	\$200,106.40
NOT-TO-EXCEED RATE FOR A FIVE YEAR TOTAL	\$578,119.20					\$925,093.20				