



Proposal Submittals/Tabulation
RFP #2015-2-160
CUSTODIAL SERVICES - PARKS AND RECREATION

	QTY.	ORIENTAL BUILDING SERVICES, INC.	UBM ENTERPRISE, INC.	ALTERNATE ANDREWS BUILDING SERVICE, INC.	PRIMARY - REGENT SERVICES	MEMBER BUILDING SERVICES	GLOBAL BUILDING MAINTENANCE
HOURLY RATES:							
GENERAL CREW/DAY PORTER:							
HOURLY RATES	Per/hr.	\$ 10.50	\$ 11.00	\$ 9.00	\$ 9.50	\$ 9.00	\$ 10.50
MARK UP AMOUNT	Per/hr.	\$ 3.76	\$ 3.85	\$ 2.52	\$ 3.50	\$ 3.15	\$ 1.05
BILL RATE	Per/hr.	\$ 14.51	\$ 14.85	\$ 11.52	\$ 13.00	\$ 12.15	\$ 11.55
MARK UP PERCENTAGE	Per/hr.	35.0%	35.0%	28.0%	27.0%	35.0%	10.0%
GENERAL CREW/NIGHT MAINTENANCE WORKER:							
HOURLY RATES	Per/hr.	\$ 11.25	\$ 9.00	\$ 9.50	\$ 8.00	\$ 9.00	\$ 10.00
MARK UP AMOUNT	Per/hr.	\$ 3.94	\$ 3.42	\$ 3.23	\$ 3.00	\$ 3.15	\$ 1.00
BILL RATE	Per/hr.	\$ 15.19	\$ 12.42	\$ 12.73	\$ 11.00	\$ 12.15	\$ 11.00
MARK UP PERCENTAGE	Per/hr.	35.0%	38.0%	34.0%	28.0%	35.0%	10.0%
SUPERVISOR:							
HOURLY RATES	Per/hr.	\$ 14.50	\$ 15.00	\$ 15.00	\$ 9.50	\$ 14.00	\$ 12.00
MARK UP AMOUNT	Per/hr.	\$ 5.08	\$ 5.25	\$ 4.20	\$ 3.50	\$ 4.90	\$ 1.20
BILL RATE	Per/hr.	\$ 19.58	\$ 20.25	\$ 19.20	\$ 13.00	\$ 18.90	\$ 13.20
MARK UP PERCENTAGE	Per/hr.	35.00%	35.0%	28.00%	27.00%	35.00%	10.00%
PRICING SCHEDULE:							
DRN NIGHT CREW YEAR ONE	7	\$ 40,131.00	\$ 31,746.00	\$ 46,286.00	\$ 25,321.92	\$ 41,879.52	\$ 30,108.00
JFRC NIGHT CREW YEAR ONE	6	\$ 34,398.00	\$ 28,755.00	\$ 32,774.08	\$ 21,705.00	\$ 35,896.80	\$ 27,744.00
ASRC NIGHT CREW YEAR ONE	5	\$ 20,475.00	\$ 17,902.00	\$ 24,219.52	\$ 18,088.08	\$ 21,368.40	\$ 16,812.00
VS NIGHT CREW YEAR ONE	3	\$ 17,199.00	\$ 13,439.00	\$ 3,923.40	\$ 9,278.40	\$ 17,948.40	\$ 13,872.00
Courses at WC and PV NC YEAR ONE	3	\$ 17,199.00	\$ 13,550.00	\$ 3,923.40	\$ 11,958.00	\$ 17,948.40	\$ 13,872.00
FORD POOL NIGHT CREW YEAR ONE	2	\$ 3,276.00	\$ 2,879.00	\$ 3,765.60	\$ 2,500.00	\$ 3,418.80	\$ 2,760.00
ANCILLARY BUILDINGS NC YEAR ONE	15	\$ 67,567.50	\$ 41,068.00	\$ 17,733.44	\$ 35,867.04	\$ 68,374.80	\$ 46,128.00
TOTAL BASE YEAR/1:		\$ 200,245.50	\$ 149,339.00	\$ 132,625.44	\$ 124,718.44	\$ 206,835.12	\$ 151,296.00
DRN NIGHT CREW YEAR TWO	7	\$ 40,131.00	\$ 31,746.00	\$ 46,286.00	\$ 25,701.75	\$ 41,879.52	\$ 30,108.00
JFRC NIGHT CREW YEAR TWO	6	\$ 34,398.00	\$ 28,755.00	\$ 32,774.08	\$ 22,030.58	\$ 35,896.80	\$ 27,744.00
ASRC NIGHT CREW YEAR TWO	5	\$ 20,475.00	\$ 17,902.00	\$ 24,219.52	\$ 18,359.41	\$ 21,368.40	\$ 16,812.00
VS NIGHT CREW YEAR TWO	3	\$ 17,199.00	\$ 13,439.00	\$ 3,923.40	\$ 9,417.58	\$ 17,948.40	\$ 13,872.00
Courses at WC and PV NC YEAR TWO	3	\$ 17,199.00	\$ 13,550.00	\$ 3,923.40	\$ 12,137.37	\$ 17,948.40	\$ 13,872.00
FORD POOL NIGHT CREW YEAR TWO	2	\$ 3,276.00	\$ 2,879.00	\$ 3,765.60	\$ 2,537.50	\$ 3,418.80	\$ 2,760.00
ANCILLARY BUILDINGS NC YEAR TWO	15	\$ 67,567.50	\$ 41,068.00	\$ 17,733.44	\$ 36,405.05	\$ 68,374.80	\$ 46,128.00
TOTAL BASE YEAR/2:		\$ 200,245.50	\$ 149,339.00	\$ 132,625.44	\$ 126,589.24	\$ 206,835.12	\$ 151,296.00
DRN NIGHT CREW YEAR THREE	7	\$ 41,405.00	\$ 32,698.00	\$ 46,286.00	\$ 26,087.28	\$ 42,298.31	\$ 31,039.00
JFRC NIGHT CREW YEAR THREE	6	\$ 35,490.00	\$ 29,618.00	\$ 32,774.08	\$ 22,361.04	\$ 36,255.77	\$ 28,602.00
ASRC NIGHT CREW YEAR THREE	5	\$ 21,125.00	\$ 18,439.00	\$ 24,219.52	\$ 18,634.81	\$ 21,582.08	\$ 17,332.00
VS NIGHT CREW YEAR THREE	3	\$ 17,745.00	\$ 13,842.00	\$ 3,923.40	\$ 9,558.85	\$ 18,127.88	\$ 14,301.00
Courses at WC and PV NC YEAR THREE	3	\$ 17,745.00	\$ 13,957.00	\$ 3,923.40	\$ 12,319.43	\$ 18,127.88	\$ 14,301.00
FORD POOL NIGHT CREW YEAR THREE	2	\$ 3,380.00	\$ 2,965.00	\$ 3,765.60	\$ 2,575.57	\$ 3,452.99	\$ 2,845.00
ANCILLARY BUILDINGS NC YEAR THREE	15	\$ 69,712.00	\$ 42,300.00	\$ 17,733.44	\$ 36,951.13	\$ 69,058.55	\$ 47,554.00
TOTAL BASE YEAR/3:		\$ 206,602.00	\$ 153,819.00	\$ 132,625.44	\$ 128,488.11	\$ 208,903.46	\$ 155,974.00
DRN NIGHT CREW YEAR FOUR	7	\$ 41,405.00	\$ 32,698.00	\$ 46,286.00	\$ 26,478.59	\$ 42,721.29	\$ 31,039.00
JFRC NIGHT CREW YEAR FOUR	6	\$ 35,490.00	\$ 29,618.00	\$ 32,774.08	\$ 22,696.46	\$ 36,618.33	\$ 28,602.00
ASRC NIGHT CREW YEAR FOUR	5	\$ 21,125.00	\$ 18,439.00	\$ 24,219.52	\$ 18,914.34	\$ 21,797.90	\$ 17,332.00
VS NIGHT CREW YEAR FOUR	3	\$ 17,745.00	\$ 13,842.00	\$ 3,923.40	\$ 9,702.24	\$ 18,309.16	\$ 14,301.00
Courses at WC and PV NC YEAR FOUR	3	\$ 17,745.00	\$ 13,957.00	\$ 3,923.40	\$ 12,504.23	\$ 18,309.16	\$ 14,301.00
FORD POOL NIGHT CREW YEAR FOUR	2	\$ 3,380.00	\$ 2,965.00	\$ 3,765.60	\$ 2,614.21	\$ 3,487.52	\$ 2,845.00
ANCILLARY BUILDINGS NC YEAR FOUR	15	\$ 69,712.00	\$ 42,300.00	\$ 17,733.44	\$ 37,505.40	\$ 69,749.14	\$ 47,554.00
TOTAL BASE YEAR/4:		\$ 206,602.00	\$ 153,819.00	\$ 132,625.44	\$ 130,415.47	\$ 210,992.50	\$ 155,974.00
DRN NIGHT CREW YEAR FIVE	7	\$ 42,806.40	\$ 33,352.00	\$ 46,286.00	\$ 26,875.77	\$ 43,148.50	\$ 31,039.00
JFRC NIGHT CREW YEAR FIVE	6	\$ 36,691.20	\$ 30,210.00	\$ 32,774.08	\$ 23,036.91	\$ 36,984.51	\$ 28,602.00
ASRC NIGHT CREW YEAR FIVE	5	\$ 21,840.00	\$ 18,808.00	\$ 24,219.52	\$ 19,198.06	\$ 22,015.88	\$ 17,332.00
VS NIGHT CREW YEAR FIVE	3	\$ 18,345.60	\$ 14,119.00	\$ 3,923.40	\$ 9,847.78	\$ 18,492.25	\$ 14,301.00
Courses at WC and PV NC YEAR FIVE	3	\$ 18,345.60	\$ 14,236.00	\$ 3,923.40	\$ 12,691.80	\$ 18,492.25	\$ 14,301.00
FORD POOL NIGHT CREW YEAR FIVE	2	\$ 3,494.40	\$ 3,024.00	\$ 3,765.60	\$ 2,653.43	\$ 3,522.39	\$ 2,845.00
ANCILLARY BUILDINGS NC YEAR FIVE	15	\$ 72,072.00	\$ 43,146.00	\$ 17,733.44	\$ 38,067.99	\$ 70,321.29	\$ 47,554.00
TOTAL OPTION YEAR/5:		\$ 213,595.20	\$ 156,895.00	\$ 132,625.44	\$ 132,371.74	\$ 212,977.07	\$ 155,974.00
DRN DAY PORTER YEAR ONE	6	\$ 22,635.60	\$ 23,154.00	\$ 38,640.00	\$ 21,324.00	\$ 19,305.00	\$ 18,000.00
JFRC DAY PORTER YEAR ONE	5	\$ 18,863.00	\$ 19,372.00	\$ 24,960.00	\$ 17,712.00	\$ 16,087.56	\$ 15,012.00
ASRC DAY PORTER YEAR ONE	4	\$ 15,090.40	\$ 15,589.00	\$ 13,796.55	\$ 14,268.00	\$ 12,870.00	\$ 12,012.00
TOTAL BASE YEAR/1:		\$ 56,589.00	\$ 58,115.00	\$ 77,396.55	\$ 53,304.00	\$ 48,262.56	\$ 45,024.00
DRN DAY PORTER YEAR TWO	6	\$ 22,635.60	\$ 23,154.00	\$ 38,640.00	\$ 21,643.86	\$ 19,305.00	\$ 18,000.00
JFRC DAY PORTER YEAR TWO	5	\$ 18,863.00	\$ 19,372.00	\$ 24,960.00	\$ 17,977.68	\$ 16,087.56	\$ 15,012.00
ASRC DAY PORTER YEAR TWO	4	\$ 15,090.40	\$ 15,589.00	\$ 13,796.55	\$ 14,482.02	\$ 12,870.00	\$ 12,012.00
TOTAL BASE YEAR/2:		\$ 56,589.00	\$ 58,115.00	\$ 77,396.55	\$ 54,103.56	\$ 48,262.56	\$ 45,024.00
DRN DAY PORTER YEAR THREE	6	\$ 23,166.00	\$ 23,849.00	\$ 38,640.00	\$ 21,968.52	\$ 19,498.05	\$ 18,556.00
JFRC DAY PORTER YEAR THREE	5	\$ 19,305.00	\$ 19,953.00	\$ 24,960.00	\$ 18,247.35	\$ 16,248.44	\$ 15,476.00
ASRC DAY PORTER YEAR THREE	4	\$ 15,444.00	\$ 16,057.00	\$ 13,796.55	\$ 14,699.26	\$ 12,998.70	\$ 12,384.00
TOTAL BASE YEAR 3:		\$ 57,915.00	\$ 59,859.00	\$ 77,396.55	\$ 54,915.13	\$ 48,745.19	\$ 46,416.00
DRN DAY PORTER YEAR FOUR	6	\$ 23,166.00	\$ 23,849.00	\$ 38,640.00	\$ 22,298.05	\$ 19,693.03	\$ 18,556.00
JFRC DAY PORTER YEAR FOUR	5	\$ 19,305.00	\$ 19,953.00	\$ 24,960.00	\$ 18,521.06	\$ 16,410.92	\$ 15,476.00
ASRC DAY PORTER YEAR FOUR	4	\$ 15,444.00	\$ 16,057.00	\$ 13,796.55	\$ 14,919.74	\$ 13,128.69	\$ 12,384.00



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TOTAL BASE YEAR 4:		\$ 57,915.00	\$ 59,859.00	\$ 77,396.55	\$ 55,738.85	\$ 49,232.64	\$ 46,416.00
DRN DAY PORTER YEAR FIVE	6	\$ 23,166.00	\$ 24,326.00	\$ 38,640.00	\$ 22,632.52	\$ 19,889.96	\$ 18,556.00
JFRC DAY PORTER YEAR FIVE	5	\$ 19,305.00	\$ 20,352.00	\$ 24,960.00	\$ 18,798.88	\$ 16,575.03	\$ 15,476.00
ASRC DAY PORTER YEAR FIVE	4	\$ 15,444.00	\$ 16,378.00	\$ 13,796.55	\$ 15,143.54	\$ 13,259.98	\$ 12,384.00
TOTAL OPTION YEAR 5:		\$ 57,915.00	\$ 61,056.00	\$ 77,396.55	\$ 56,574.94	\$ 49,724.97	\$ 46,416.00
Total Paper/Year One		\$ 48,000.00	\$ 40,000.00	\$ 39,600.00	\$ 39,600.00	\$ 39,763.82	\$ 42,000.00
Total Paper/Year Two		\$ 48,000.00	\$ 40,000.00	\$ 39,820.00	\$ 39,750.00	\$ 39,763.82	\$ 42,000.00
Total Paper/Year Three		\$ 48,000.00	\$ 41,200.00	\$ 39,820.00	\$ 39,850.00	\$ 40,161.46	\$ 44,000.00
Total Paper/Year Four		\$ 57,600.00	\$ 41,200.00	\$ 39,970.00	\$ 39,900.00	\$ 40,563.08	\$ 45,000.00
Total Paper/Year Five		\$ 57,600.00	\$ 42,024.00	\$ 39,970.00	\$ 40,000.00	\$ 40,968.71	\$ 46,000.00
Additional Cleaning:							
Per Square Foot							
Carpet Deep Cleaning	Sq. Ft.	\$ 0.19	\$ 0.18	\$ 0.16	\$ 0.20	\$ 0.12	\$ 0.15
Tile Deep Cleaning	Sq. Ft.	\$ 0.75	\$ 0.25	\$ 0.14	\$ 0.25	\$ 0.15	\$ 0.17
VCT Tile Deep Cleaning	Sq. Ft.	\$ 0.36	\$ 0.28	\$ 0.21	\$ 0.20	\$ 0.25	\$ 0.18
Total		\$ 1.30	\$ 0.71	\$ 0.51	\$ 0.65	\$ 0.52	\$ 0.50
Estimated annual total/Award:		\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
Window Cleaning Prices							
Don Rodenbaugh Natatorium	per/visit	\$ 6,200.00	\$ 1,250.00	\$ 1,800.00	\$ 2,154.00	2220	\$ 750.00
Joe Farmer Recreation Center	per/visit	\$ 4,700.00	\$ 800.00	\$ 950.00	\$ 954.00	870	\$ 1,250.00
Allen Senior Center	per/visit	\$ 2,800.00	\$ 650.00	\$ 750.00	\$ 1,140.00	816	\$ 1,250.00
Visitor's Center Facility	per/visit	\$ 1,600.00	\$ 200.00	\$ 1,400.00	\$ 750.00	835	\$ 250.00
Heritage Center	per/visit	\$ 260.00	\$ 200.00	\$ 320.00	\$ 270.00	852	\$ 300.00
Amenities Building	per/visit	\$ 325.00	\$ 200.00	\$ 140.00	\$ 60.00	204	\$ 250.00
Lake Side Pavilion	per/visit	\$ 250.00	\$ 200.00	\$ 700.00	\$ 60.00	708	\$ 200.00
Allen Arts Alliance Building	per/visit	\$ 175.00	\$ 200.00	\$ 120.00	\$ 270.00	648	\$ 200.00
Allen Event Ctr/Full Exterior	per/visit	\$ 6,600.00	\$ 2,500.00	\$ 1,900.00	\$ 3,400.00	8100	\$ 2,750.00
Allen Event Ctr Rotunda/Interior	per/visit	\$ 8,600.00	\$ 1,500.00	\$ 500.00	\$ 950.00	8600	\$ 2,750.00
Total (Annual)		\$ 31,510.00	\$ 7,700.00	\$ 8,580.00	\$ 10,008.00	\$ 23,853.00	\$ 9,950.00
GRAND TOTAL/ADDITIONAL CLEANING:		\$ 34,510.00	\$ 10,700.00	\$ 11,580.00	\$ 13,008.00	\$ 26,853.00	\$ 12,950.00
Grand Total/Year One		\$ 339,344.50	\$ 258,154.00	\$ 261,201.99	\$ 230,630.44	\$ 321,714.50	\$ 251,270.00
Grand Total/Year Two		\$ 339,344.50	\$ 258,154.00	\$ 261,421.99	\$ 233,450.80	\$ 321,714.50	\$ 251,270.00
Grand Total/Year Three		\$ 347,027.00	\$ 265,578.00	\$ 261,421.99	\$ 236,261.24	\$ 324,663.11	\$ 259,340.00
Grand Total/Year Four		\$ 356,627.00	\$ 265,578.00	\$ 261,571.99	\$ 239,062.32	\$ 327,641.22	\$ 260,340.00
Grand Total/Year Five		\$ 363,620.20	\$ 270,675.00	\$ 261,571.99	\$ 241,954.68	\$ 330,523.75	\$ 261,340.00
GRAND TOTAL/5 YEARS:		\$ 1,745,963.20	\$ 1,318,139.00	\$ 1,307,189.95	\$ 1,181,359.48	\$ 1,626,257.08	\$ 1,283,560.00