



Proposal of Technology & Services for:



305 Century Parkway
Allen, TX 75013

Confidential – Not for Redistribution Outside of City of Allen

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Global Asset Overview

Global Asset was founded in 2009 to create a game-changing solution to address problems facing the education space. The founding partners recognized that schools and school districts were struggling with Life-Cycle IT Asset Management, Deployment, and Disposition of IT infrastructure and technology. Our unique approach frees schools and school districts from this burden and allows them to focus on their core competency, educating our next generation without worrying about failing technology, support, and properly disposing of outdated technology.

Global Asset takes a holistic approach to technology and understands how one small failure can upset the balance of the technology eco-system causing pain, frustration, and lost productivity or downtime.

Building on years of experience in working with school districts, and local city & state governments, **Global Asset** has become a leader in understanding the challenges facing these entities. Learning from this experience, **Global Asset** has taken this successful model and expanded into the small to medium sized business space, allowing customers of all shapes and sizes to leverage our best in class services model.

Why Choose Global Asset Services for City of Allen

Global Asset offers game changing solutions that are defined in simple straight forward packages. Each of these packages are built to meet your unique business needs and deliver the benefits of a more cost-effective, high availability, secure, and compliant solution.

Secure: We live on the leading edge of technology solutions and understand that businesses and their employees are creating more unstructured data than they ever have in the past, and this data, whether electronic or in paper form, is being compromised at an increasingly rapid pace. We believe every product, solution, or service we sell to our customers must be able to meet their unique demands for security and compliance, helping to keep their structured data, unstructured data, patient records, and intellectual property out of the hands of the ones who intend to do you harm.

Green: From the Data Center to the copier/printer, and from cradle to grave. We look at how technology affects you directly and how it affects the earth long after it's served its useful purpose.

Business Focused: We believe that our services and solutions must only be sold if they are able to meet our customer's unique business needs. Our team was built from experienced business operations professionals who see themselves as your very own personal Virtual Chief Information Officer's (VCIO's) with unique skill-sets in all aspects of Information technology, including but not limited to.....

- Data Center/Cloud (Private & Public)
- Security
- Backup and Disaster Recovery (BDR)
- Content/Document Management
- Printer Fleet Management/Cost Containment Strategies
- Compliance (HIPAA, SSAE16, DOD, PCI, ISO 9001)
- Business Operations & VCIO Services
- Project Management
- Onsite and Remote Service & Support
- IT Lifecycle Asset Management and Disposition



City of Allen Current Challenges

Current Environment Challenges: Desktop Refresh

City of Allen Desktops Specifications and Pricing

Desktop & Laptop Replacement Options

Quote Number 048954			
Hardware & Description	QTY.	Price (each)	Extended Price
Dell OptiPlex 3050 Micro Form Factor	153	\$752.50	\$115,132.50
Energy Star Version 6.0 - Intel® Core™ i5-7500T (QC/6MB/4T/2.7GHz/35W); supports Windows 10/Linux - 16GB (2x8GB) 2400MHz DDR4 Memory - 256GB 2.5inch SATA Class 20 Solid State Drive - Intel® Dual Band Wireless AC 8265 (802.11ac) 2x2 + Bluetooth - Dell KB522 Business Multimedia Keyboard(US) - Dell MS116 Wired Mouse Black - 65W AC Adapter - Windows 10 Pro 64-bit English - 4 Years Hardware Service with Onsite/In-Home Service After Remote Diagnosis			
Dell Business Multimedia Keyboard	4	\$22.25	\$89.00
Sub Total:			\$115,221.50
Quote Number 048955			
Hardware & Description	QTY.	Price (each)	Extended Price
Dell Optiplex AIO XCTO	3	\$1,034.25	\$3,102.75
5250 21.5, FHD Touch With Camera, Integrated Graphics, Bronze PSU - E-Star 6.1 & TCO 5.0 Driver, Service Install Module - Intel® Core™ i5-7500 (QC/6MB/4T/3.4GHz/65W); supports Windows 10/Linux - Intel® Integrated Graphics - 8GB DDR4 (1x8G) - M.2 128GB SATA Class 20 SSD - Dell KB522 Business Multimedia Keyboard (US) - Dell MS116 Wired Mouse Black - Basic Stand,AIO - Windows 10 Pro 64bit English, French, Spanish - 4 Years Hardware Service with Onsite/In-Home Service After Remote Diagnosis			
Sub Total:			\$3,102.75
Quote Number 048958			
Hardware & Description	QTY.	Price (each)	Extended Price
Dell Precision Tower 5810 XCTO Base	7	\$1,765.75	\$12,360.25
Dell Precision Tower 5810 425W TPM Chassis, BW - Intel® Xeon® Processor E5-1620 v4 (4C, 3.5GHz, 3.8GHz Turbo, 2400MHz, 10MB, 140W) - NVIDIA® Quadro® NVS 510 2GB (4mDP) (4mDP-DP adapters) - 32GB (4x8GB) 2400MHz DDR4 RDIMM ECC - 2.5" 256GB SATA Class 20 Solid State Drive - 8x Slimline DVD+/-RW Drive - US English (QWERTY) Dell KB-522 Wired Business Multimedia USB Keyboard Black - Dell MS116 Wired Mouse Black - Windows 10 Pro for Workstations (up to 4 Cores) Multi - English, French, Spanish - 4 Year Hardware Service with Onsite/In-Home Service After Remote Diagnosis			
Sub Total:			\$12,360.25



Desktop & Laptop Replacement Options (continued)

Quote Number 048675			
Hardware & Description	QTY.	Price (each)	Extended Price
Dell P2717H LED Monitor – 27"	3	\$231.75	\$695.25
1920 x 1080 - IPS - 300 cd/m², 1000:1 - 6 ms - HDMI, VGA, DisplayPort – black. 4 Years Advanced Exchange Service			
Dell P2317H LED Monitor – 23"	271	\$166.00	\$44,986.00
1920 x 1080 Full HD (1080p) - IPS - 250 cd/m² - 1000:1 - 6 ms - HDMI, VGA, DisplayPort – black. 4 Years Advanced Exchange Service			
Dell Stereo USB Sound Bar AC511	134	\$25.75	\$3,450.50
Sub Total:			\$49,131.75
Quote Number 048962			
Hardware & Description	QTY.	Price (each)	Extended Price
Dell Latitude 5480 XCTO	13	\$1,164.75	\$15,141.75
35.6cm (14.0") Non-Touch Anti-Glare HD (1366 x 768) - ESTAR 6.1 - Intel® Core™ i5-7300U (Dual Core, 2.6GHz up to 3.5 GHz, 3M Cache, 15W, vPro) Windows 10/Linux only - Intel® HD Graphics 620 for Ki5-7300U - 32GB (4x8GB) 2400MHz DDR4 RDIMM ECC - 16GB DDR4 Memory, 1X16GB, 2400, Non-ECC - M.2 256GB SATA Class 20 Solid State Drive - Intel® Dual Band Wireless AC 8265 (802.11ac) 2x2 + Bluetooth 4.1 - Single Point Keyboard US-English without backlight - Single Pointing Palmrest No Security - 4 cell, 68Whr Primary Battery - E5 65W 7.4mm AC Adapter - Windows 10 Pro 64bit English, French, Spanish - 4 Years Hardware Service with In-Home/Onsite Service After Remote Diagnosis			
Dell Dock WD15 Docking Station	5	\$174.25	\$871.25
Dell Business Multimedia Keyboard - KB522	13	\$22.25	\$289.25
Dell MS116 Mouse	13	\$14.00	\$182.00
Sub Total:			\$16,484.25
Quote Number 048966			
Hardware & Description	QTY.	Price (each)	Extended Price
Dell Latitude 5414, XCTO	2	\$1,790.75	\$3,581.50
- 14.0" HD (1366x768) Screen, Mic Only, Non-touch - Energy Star 6.0 - Intel® Core™ i5-6300U Processor (3M Cache, 2.40 GHz) with Security Bundle - Intel® HD Graphics 520 - 16GB (1x16GB) 2133MHz DDR4 N-ECC - 256GB Mobility Solid State Drive - Windows 10 Pro 64-bit English - Intel® Dual-Band Wireless-AC 8260 Wi-Fi + BT 4.2 Wireless Card - Sealed Internal RGB Backlit English Keyboard - 6-cell (65Wh) Lithium Ion Battery - 65W AC Adapter, 3-pin - Windows 10 Pro 64-bit English - 4 Years ProSupport with Next Business Day Onsite Service			
Dell Latitude Rugged Display Port Dock	1	\$280.50	\$280.50
Sub Total:			\$3,862.00
Hardware Grand Total:			\$200,162.50



Shipping, Delivery, Setup, & Deployment

(See Appendix 2 for Detailed SOW)

Service Description	Equipment	Qty.	Pricing Each	Sub-Totals
New deployment	Desktops & Laptops	178	\$38.00	\$6,764.00
De-Installation	Desktop & Laptops	179	\$13.00	\$2,327.00
Estimated return shipping	De-installed equip.	1	\$1,600.00	\$1,600.00
Services Grand Total:				\$10,691.00

Combined Grand Total Cost:

Grand Total:	\$210,853.50
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Lease Option: Flexible HAAR Program

48-Month 4 Annual Payments of :	\$56,365.78
60-Month	N/A

APPENDIX 1: Customer Process



Appendix 2: Process



Appendix 2: Scope of Work

Introduction:

Thank you for the opportunity to provide solutions and service options for The City of Allen (TCOA) pending PC Replacement project. Global Asset performs these services for many customers throughout the country. Each project is formulated around a specific Scope of Work (SOW) and in each situation, is governed by the approved SOW. We have listed our various services and related SOW for your consideration.

Global Asset (GA) proposes to assist TCOA towards a successful PC Replacement project by performing and delivering the following:

1. Logistics planning
2. Shipping and receiving
3. Unit imaging
4. Precision delivery at designated TCOA location(s)
5. De-installation and re-purposing of replacement desktops

Project Objectives:

Each project category details a separate SOW. If there are to be any modifications in scope these changes must be approved by all parties before any additional work is performed or not performed. Projects may be organized and carried out in the phases listed below:

Phase I – Logistics Planning: This phase includes general project planning, logistics planning, team sizing, and warehouse facility planning. This time is also utilized for selecting our team members and related scheduling assignments to meet project deadlines. Once a project is awarded the timeframe for complete asset installation is dependent upon equipment distribution. It is our understanding that TCOA will provide Global Asset with location(s) and/or room numbers for the equipment delivery.

Phase II – Shipping and Receiving: Global Asset will work closely with Dell tracking shipments to help ensure machines arrive as scheduled to meet project expectations. We are prepared to accept all shipped products as we approach the tentative start date(s). Units will be checked in and a Proof- of- Delivery (POD) will be generated. Global Asset will record all shipped items in an EXCEL spreadsheet. Spreadsheets will be provided to TCOA appointed contacts.

Phase III – Configuration and Imaging: During this phase Global Asset will configure each new machine with (2) approved and provided images. Global Asset will provide image creation support if TCOA requires it. All units will be tagged at this time with TCOA approved asset tags. Asset Tag# will be placed in an excel spreadsheet along with Serial#. Units will then be repackaged for single point delivery and/or campus deployment and installation

Phase IV- Precision Delivery: In this phase of the project, units will be delivered by Global Asset to TCOA locations for delivery by Global Asset. Signatures will be obtained from authorized TCOA personnel to confirm unit delivery. At this time the exact locations and quantities to be delivered to each location is 18.

Phase V – De-installation and re-purposing of replacement desktops: Retired assets will be brought back to Global Assets' warehouse facilities to be wiped of any data and palletized for HP pickup.

Project Assumptions:

This project scope is guided by the following assumptions:

1. Should the number of units identified in the scope change, TCOA will provide sufficient notice for Global Asset to make any necessary adjustments to project resource requirements.
2. TCOA will confirm the deployment schedule and notify Global Asset as to any changes in a timely manner.
3. Designated TCOA representative(s) will be available and present for unit deliveries and be authorized to sign for all delivered equipment. Global Asset will not be held liable or responsible for any miscounts once authorized signatures have been obtained. Global Asset will only accept delivery signatures from a list of the approved TCOA employees provided by TCOA.



4. Global Asset expects to work continuously M-F 8:00 – 5:00PM upon project start date. If after hours or weekend work is required or requested or interruptions are anticipated, these facts must be communicated to Global Asset appointed Project Coordinator or Program Manager.

5. Trash will be managed and disposed of by Global Asset.

6. Final documents including asset tag details, serial number information and delivery signoff confirmations will be sent to TCOA personnel upon completion of the project.

Statements of Work (SOW):

These Statements of Work will conform to TCOA requirements, and in some areas, exceed them, towards a higher level of service. These plans may be adjusted as needed prior to project start date to further reflect TCOA's intentions and ambitions. If additional work is approved, Global Asset will gladly accommodate and adjust SOW accordingly.

Global Asset Project Contacts:

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Director of Strategic Services
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Project Specialist
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emunguia@globalassetonline.com

Jason Bertling
Field Manager
972-695-8600
jbertling@globalassetonline.com

Authorized Signatures:

Each authorized party shall sign below to demonstrate acceptance of this document in its entirety. If changes or revisions are deemed necessary, please indicate by highlighting proposed changes and return document for adjustments.

Global Asset: Date: ____/____/____

Print Name Signature / Title

The City of Allen:

Date: ____/____/____

Print Name Signature / Title



APPENDIX 3: Global Asset *Platinum Level Service Overview (If Applicable)

Pro-Active Maintenance and Support is very important in ensuring the uptime, longevity, and output quality of all Printers, and Copier/MFP's we sell and support. We also understand that these devices are more than just a printer or copier, they are complicated network attached business machines that have become a very important part of your business processes, and any downtime equals lost productivity, which to us equals an unhappy customer.

Your **Platinum** Service Guarantee:

1. *2-Hour Response Time

2-hour response on down Equipment and 4-Hour guaranteed response time on operational equipment. (*Based on Global Asset's normal service area)

2. **Unlimited Onsite and Helpdesk Support

If covered under our Platinum level agreement, we will not charge you extra no matter how long we spend resolving issues. (**After hours or weekends may be extra charge if outside our normal service area and/or hours of operation Mon-Fri 8am-5pm CDT)

3. We Leave It Better Than We Found It

We provide white-glove service on every onsite/in-person service call. Our Engineers wipe down your machine, fill paper trays and toner, and empty toner waste bottles (if needed) on every in-person call.

4. Proactive Communication

Our engineers will never leave you in the dark. They will proactively communicate completion of service, parts orders, extended downtime, re-schedules, or any other important information prior to leaving your premise.

*Please see attached Annual Full Service Maintenance Agreement for official terms and conditions



Proposal Acknowledgment & Acceptance

By Signing below, you acknowledge and accept this proposal for Global Asset products and services.

City of Allen

Global Asset

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

PO#: _____

