

TEXAS LOCAL GOVERNMENT PURCHASING COOPERATIVE

BUYBOARD

7/5/2017

PRODUCT PRICING BASED ON CONTRACT

Customer: City of Allen

Product Description: F550 Aerial

A: Base Price in Bid/Proposal Number **521-16** \$ 25,849.00

B: Published Options [Itemize each item below]

99T 6.7L Diesel	\$ 9,980.00	872 Rear Camera Prep	\$ 795.00
44W Transmission	\$ -	98R Regen	\$ 500.00
X8L 4.88 L/S Axle	\$ 650.00	Solution A Body Prep	\$ 2,950.00
68M 19,500 GVWR	\$ 1,695.00	84CA	\$ 725.00
41H Block Heater	\$ 350.00	UTL141A Aerial	\$ 45,036.00
425 50 State Emissions	\$ 575.00		\$ -
473 HD Front Suspension	\$ 350.00		\$ -
52B Trailer Brake Controller	\$ 550.00		\$ -
62R PTO Provision	\$ 575.00		\$ -
63C Afterframe Ext	\$ 950.00		\$ -

Subtotal Column 1: \$ 15,675.00

Subtotal Column 2: \$ 50,006.00

Published Options added to Base Price (Subtotal of "Col 1" + "Col 2") \$ 65,681.00

C: Subtotal of A + B => \$ 91,530.00

D: UnPublished Options %

Upgrade to Versalift SST-40-EIH	\$ 6,227.00	\$ -
Option HD Outrigger	\$ 4,350.00	\$ -
Headache Rack	\$ 646.00	\$ -
Option Dimension 3600 Inverter	\$ 3,866.00	\$ -
		\$ -

Subtotal Column 1: \$ 15,089.00

Subtotal Column 2: \$ -

Body \$ 15,089.00

E: Contract Pride Adjustment {If any, explain here} \$ - \$ -

F: Total of C + D ± E {Not including Buy Board Fee} => \$ 106,619.00

G: Quantity Ordered {Units x F} => # of Units 1 \$ 106,619.00

H: BUYBOARD Fee {From Fee Schedules, Table: _____ => @ _____ %} \$ 400.00

I: Non-Equipment Charges & Credits {ie: Ext. Warranty, Trade-In, Cost of Factory trips, etc.}

	\$ -
	\$ -

Subtotal of Non-Equipment Charges \$ -

J: TOTAL PURCHASE PRICE INCLUDING {G + H + I} => \$ 107,019.00

Grande Truck Center
PO Box 201210
San Antonio, Texas 78220

Rocky Shoffstall
PH 210-666-7112
FX 210-666-7216
800-779-7672 X112

Grande Truck Confidential

7/5/2017

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DATE: June 30, 2017

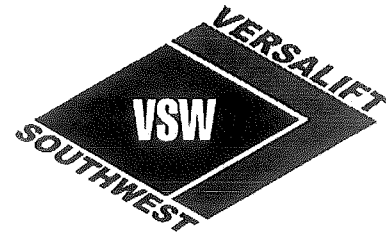
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TO: Rocky Shoffstall
Grande Truck Center

REF: City of Allen

EMAIL: rshoffstall@grandetruck.com

SUBJECT: Quote S-10858G



Versalift Southwest L.L.C.
1200 Texas Central Parkway
P.O. Box 21415 ♦ Waco, Texas 76702-1415
Phone Number: (254) 420-5330
Fax Number: (254) 776-8025

SST-40-EIH Insulated 40 ft. telescopic aerial platform lift, 45 ft. working height including the following items:

Standard features and options include the following:

- Standard platform capacity of 350 lbs. (158.7 kg).
- Platform mounted full pressure Unitol single-lever control with VERSALIFT TruGuard™ system (Patent Pending) including safety trigger and emergency stop control.
- 180° hydraulic platform rotator.
- Full pressure turret mounted lower controls including override.
- Engine start/stop system with controls at platform and lower controls.
- Continuous unrestricted rotation including three pass collector ring.
- Three gpm (11.4 lpm) open center hydraulic system.
- Chassis insulating system (lower boom insert) including fiberglass compensation link providing 12 inches (305 mm) insulation gap.
- Fiberglass inner boom and patented ELECTROGARD providing 42 in. (1.07 m) insulation gap fully retracted meeting ANSI A92.2 requirements for Category C, 46 KV and below.
- Hydraulic tool power at bucket. Quick disconnect couplers not included.
- ELECTROGARD and inner boom finished with white urethane paint over white gel coat.
- Integral hydraulic oil reservoir with dual sight gauges and 15 gal. (56.8 l) capacity.
- End mounted closed 24 in. x 30 in. x 42 in. (0.61 m x 0.76 m x 1.07 m) fiberglass platform with one step, liner and cover.
- Master/slave hydraulic leveling with upper control to tilt for clean-out and rescue. Leveling control at lower controls.
- Non-lube bearings used at all pivot points.
- Multi-link hose carrier system through booms.
- Boom cradle and ratchet type tie down strap.
- Two speed throttle control.
- 12 volt DC backup pump providing power to all boom functions.
- Mounting hardware for chassis/cab installation.
- Full body harness and lanyard.
- Painted standard white urethane.
- Two operator's manuals and two service manuals.
- ANSI A92.2 data plate.

Cab and chassis to the following specifications:

- 2017 Ford F-550 4x2 cab and chassis with a CA of 84"
- GVWR: 19,500 lbs. payload plus upgrade package.
- 6.7L 4V OHV Power Stroke V8 turbo diesel engine
- TorqShift 6-speed automatic transmission
- Snow plow prep package including dual alternators (Total 332-Amps)
- 4.88 limited slip axle.
- Air conditioning.
- Engine block heater
- 225/70Rx19.5G BSW max traction tires.
- Radio: AM/FM stereo includes 4 speakers.
- HD vinyl 40/20/40 slit bench seat
- Trailer brake controller
- Rear view camera and prep kit
- Painted Oxford White.

Dakota Bodies 132" long x 40" high x 96" wide service body including the following:

- 24" tread plate tail shelf.
- Cable access step at rear and side access.
- Grab handles at side access and rear tail shelf.
- Stainless steel automotive rotary door latches with rod and socket hinges.
- Chain stops on all doors.
- Master locking system excluding 1st vertical curbside.
- Wheel chock storage on curbside.
- Grey Zolatone paint on the interior of compartments

Street side Compartmentation:

- 1st Vertical: Two (2) adjustable shelves with dividers.
- 2nd Vertical: One (1) adjustable shelf with dividers.
- Horizontal: Open.
- Rear Vertical: Two (2) adjustable shelves with dividers.
- Hot stick shelf with rear access door.

Curbside Compartments:

- 1st Vertical: Two (2) adjustable shelves with dividers
- 2nd Vertical: Gripstrut access steps to bed area with grab handle.
- Horizontal: Open.
- Rear Vertical: Five (5) fixed material hooks (1-3-1)

Installation to include the following:

- Install VERSALIFT SST-40-EIH, mounting hardware, PTO and pump.
- Install rear torsion bar and counter weight.
- Install and paint Dakota service body and accessories.
- Install back up alarm, combination pintle hitch with 2" ball and 7 prong trailer plug.
- Install two (2) amber strobe lights mounted at curbside front and streetside rear.
- Install mud flaps and park brake interlock system.
- Furnish fire extinguisher, 3 piece triangle reflector kit and wheel chocks.
- Test ride completed unit for 1 hour.
- Test and certify per ANSI A92.2

PRICE SUMMARY

Total net price VERSLIFT SST-40-EIH, body and installation and chassis:

Complete total net price, F.O.B. Waco, Texas:

OPTIONS

Option 1:	H-frame outriggers mounted between the cab and body:	<u>ADD TO NET PRICE</u>	\$ 4,350.00
Option 2:	Headache rack:	<u>ADD TO NET PRICE</u>	\$ 646.00
Option 3:	Dimensions 3600 watt pure sine inverter:	<u>ADD TO NET PRICE</u>	\$ 3,866.00

NOTES

1. Your Terms This Order: Net 30 Days pending credit approval.
2. Days to Delivery: Delivery on or before September 20, 2017. Delivery days are subject to change without prior notice.
3. This Quotation Valid For: This is a stock unit and availability is based on prior sales.
4. This quotation does not include any applicable sales tax, title, license or state inspection.

Thank you for considering **Versalift Southwest** to meet your utility equipment needs. We look forward to earning your business.

Sincerely,

Josh Petty
Regional Sales Manager
Phone: (254) 717-0074
joshp@versalift.com

Signature: _____ Date: _____

P.O. #: _____ Quantity: _____ Options: _____

Please sign and date this quote if you would like to purchase this unit as stated in the quotation listed above. Indicate any options that you wish to include on your unit by the option number in the space provided above. Please fax this along with your PO to (254) 776-8025 or email to jeffreyd@timemfg.com.



Grande Truck Center
4562 IH 10 East, San Antonio, Texas, 782194205
Office: 210-661-4121 Fax: 210-666-7211

Customer Proposal

Prepared by:

ROCKY SHOFFSTALL
Office: 210-661-4121
Email: rshoffstall@grandetruck.com

Date: 07/05/2017

Vehicle: 2017 F-550 Chassis XL
4x2 SD Regular Cab 169" WB DRW





Grande Truck Center
4562 IH 10 East, San Antonio, Texas, 782194205
Office: 210-661-4121

Re: Vehicle Proposal

To Whom It May Concern,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Sincerely,

ROCKY SHOFFSTALL

rshoffstall@grandetruck.com



Selected Options

Code	Description
F5G	Base Vehicle Price (F5G)
660A	Order Code 660A <i>Includes:</i> <ul style="list-style-type: none">- Tires: 225/70Rx19.5G BSW AS- Wheels: 19.5" Argent Painted Steel- HD Vinyl 40/20/40 Split Bench Seat<ul style="list-style-type: none">Includes center armrest, cupholder, storage and driver's side manual lumbar.- Radio: AM/FM Stereo<ul style="list-style-type: none">Includes 4 speakers.
99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 <i>Includes Diesel Exhaust Fluid (DEF) tank, Intelligent Oil-Life Monitor, manual push-button engine-exhaust braking and split-shaft calibration compatibility.</i> <i>Includes:</i> <ul style="list-style-type: none">- Dual 78-AH 750 CCA Batteries
44W	Transmission: TorqShift 6-Speed Automatic (6R140). <i>Includes SelectShift.</i>
X8L	Limited Slip w/4.88 Axle Ratio
68M	GVWR: 19,500 lb Payload Plus Upgrade Package <i>Includes upgraded frame, rear-axle and low deflection/high capacity springs. Increases max RGAWR to 14,706. NOTE: See Order Guide Supplemental Reference for further details on GVWR.</i>
TFB	Tires: 225/70Rx19.5G BSW AS
64Z	Wheels: 19.5" Argent Painted Steel
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>
PAINT	Monotone Paint Application
169WB	169" Wheelbase
473	Snow Plow Prep Package <i>Includes pre-selected springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations). NOTE 1: Restrictions apply; see Supplemental Reference or Body Builders Layout Book for details. NOTE 2: Also allows for the attachment of a winch.</i> <i>Includes:</i> <ul style="list-style-type: none">- Dual Alternators (Total 332-Amps)
41H_	Engine Block Heater
62R	Transmission Power Take-Off Provision <i>Includes transmission mounted live drive and stationary mode PTO.</i>
98R	Operator Commanded Regeneration (OCR) <i>Includes active regeneration inhibit.</i>
67A	Dual Alternators (Total 332-Amps)
52B	Trailer Brake Controller <i>Includes smart trailer tow connector. Verified to be compatible with electronic actuated drum brakes only.</i>
872	Rear View Camera & Prep Kit



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2017 F-550 Chassis, SD Regular Cab
4x2 SD Regular Cab 169" WB DRW XL(F5G)
Price Level: 755

Selected Options (cont'd)

Code	Description
	Upfitters kit includes camera with mounting bracket, 14' jumper wire and camera mounting and aiming instructions. Kit requires video display option to be added to unit. Reference order guide for additional information. Related option content: 872, 585 and 96V. <i>Includes cab wiring, frame wiring to the rear most cross member and video display.</i>
STDRD	Radio: AM/FM Stereo <i>Includes 4 speakers.</i>
425	50-State Emissions System
AS_04	Medium Earth Gray
Z1_01	Oxford White



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2017 F-550 Chassis, SD Regular Cab
4x2 SD Regular Cab 169" WB DRW XL(F5G)
Price Level: 755

Warranty - Selected Equipment & Specs

Warranty

Basic

Distance	36000 miles	Months	36 months
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Powertrain

Distance	60000 miles	Months	60 months
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Corrosion Perforation

Distance	Unlimited miles	Months	60 months
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Roadside Assistance

Distance	60000 miles	Months	60 months
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Diesel Engine

Distance	100000 miles	Months	60 months
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