

Motorola Solutions, Inc.
1717 McKinney Ave, Suite 800
Dallas, TX. 75202
USA

December 10, 2020

Eric Matthews
IT Director
City of Allen
305 Century Parkway
Allen, TX 75013

RE: Sole Source letter for Managed Services for ASTRO P25 System

Dear Eric,

This Letter will confirm that Motorola is the sole manufacturer of APX series mobile & portable 7/800 Mhz trunked radios. Radios in this series include the APX-8000, APX-6000, APX-4000, APX-1000, APX-900, APX-8500, APX-6500, APX-4500 and APX-1500 which includes all options and software features including Time Division Multiple Access, AES Encryption, P25 Over the Air-Rekeying with Multikey Operation, P25 flash kits, and accessories associated with all the models listed above.

The APX radios and accessories are only distributed by and through Motorola. City of Allen can purchase the items only direct from Motorola. Motorola is your sole source supplier for these products for manufacturing and purchasing.

Motorola Solutions, Inc. should be considered the sole source provider for the service contract covering the City of Allen's Communications System. These services include System Upgrades, Subscriber Depot Repairs and Logging Recorder services. Since many of the circuits and protocol components of your Motorola Communications System and equipment are patented and proprietary to Motorola, we are prevented from offering full access to other than Motorola Authorized Service Providers.

Motorola provides technical training to Motorola authorized service providers. This is offered as a method of assuring that our customers have access to qualified technical resources. This enables us to make certain that proper test equipment and procedures are followed.

Motorola does not provide training to organizations that are not authorized by Motorola. We are not a public or institutional training facility. Motorola has no control over work done by service providers not authorized, assessed or trained by Motorola. We do not offer technical training to anyone who is not a direct employee of the end user customer or one of our Authorized Motorola Service Stations. Contracting directly with Motorola Solutions will assure the City of Allen's Motorola Communications System and equipment will continue to operate properly today and well in the future.

If you have any questions about Motorola products, please contact Robert Smoczynski, Motorola Account Manager at (312) 339- 9974 or Robert.Smoczynski@motorolasolutions.com.

Sincerely yours,
MOTOROLA SOLUTIONS, INC.



Robert Smoczynski
Account Manager