



MILO Range Advanced System

Mobile Firearms and Force Options Simulator

FAAC Incorporated

GS-00F-332CA

SIN: 874-9

Proposal prepared for:

The City of Allen Police Department

Attn: Sergeant Richard Garayua

Training Unit

Allen, Texas

January 12, 2017

MILO Range Advanced Interactive Training Simulator

GSA Contract Number: GS-00F-332CA

FAAC Incorporated

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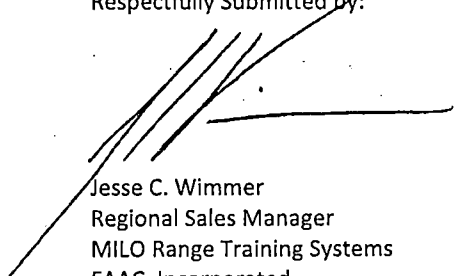
Thank you for your interest in the interactive MILO Range Firearms Training Simulators from FAAC Incorporated. This proposal will provide you with requested system information, specifications, pricing and details for the system and equipment for your training requirement.

The MILO Range use of force and firearms training simulators have been selected by the most demanding law enforcement, military and public safety agencies, and are in daily use around the world in over 40 countries. The MILO Range training system is a comprehensive solution that is designed to allow trainers the ability to give presentations and classes, conduct interactive testing and assessment, and provide immersive hands-on scenario based exercises with detailed debriefing and after action review. Each MILO system is designed to increase trainee knowledge, skills and confidence in a safe, challenging environment that is highly interactive and engaging.

Through our 20-year history of providing innovative interactive simulation training solutions, we have become widely regarded as a low-risk, highly reliable contracting and business partner. We have the industry's most dedicated and experienced sales and support team on staff, and all MILO customers receive the best technical service in the business, including free software updates, newly filmed and released scenarios with new exercises and environments to keep interest high and skills sharp.

On behalf of the entire MILO Range Team, I sincerely appreciate the consideration of our proposal for this requirement, and also to have the opportunity to be of service to your agency.

Respectfully Submitted by:



Jesse C. Wimmer
Regional Sales Manager
MILO Range Training Systems
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MILO RANGE ADVANCED TRAINING SIMULATOR					
Item	Description	Qty.	Unit MSRP	Unit GSA	Extended Price
1	MILO Range Advanced Mobile Training System GSA Item # MILO-RNG-A System includes: <ul style="list-style-type: none"> MILO Laptop – Based on MS Windows OS (64-bit) HD Projector (1280 x 720) 2000+ lumens high contrast HD 12'x7' fast-fold projection screen 8-device Hit Detection Box with Flashlight option All Power and Video Cables, Power Strip Speakers/Digital Audio Sound System Transport Cases for System and Peripheral Items 850+ Multi-Branching Interactive Scenarios are Pre-loaded as well as 55+ Skill-BUILDER exercises 	1	\$24,995.00	\$20,995.00 GSA Item	\$20,995.00 GSA Item
	Dry-Fire Laser Training Inserts: System includes: Includes two (2) Dry-Fire Weapon Lasers for APD's G17R pistols	Inc.			
	OC Spray Training Devices: Laser modified OC spray training devices for less-lethal applications. Thumb or trigger activation. Includes one (1) programmable laser OC canister	Inc.			
	Low Light Training Program: Allows the trainee to use real flashlight in-conjunction with his/her weapon for low light training. This system is non-lane based which allows for multiple users. Includes (2) MILO-supplied flashlights	Inc.			
	MILO Trainee Action Capture (TAC) with Picture-in-Picture Video/Audio debrief: Audio and color video capture of trainee's actions in a scenario for immediate or later debriefing and review.	Inc.			
	Graph-X Targets: Allows the user to utilize any of the Graph-X modules for Marksmanship, Shoot-house, Basic Targets and Range Practice includes 55+ interactive CGI skill-builder exercises	Inc.			
	Statistics and Management: Allows user to manipulate the database information as to create individual and/or group statistics using relevant filtering criteria	Inc.			
	Baton/Punch/Strike Branching and Scoring: Allows the trainer to manually branch the scenario while the trainee uses his actual baton or makes a strike	Inc.			
	Delivery, Insurance and Standard 2-year Full-Coverage Warranty	Inc.			
	FREE Access to MILO Digital Scenario: New HD Scenarios available- approx. 12-15 available per quarter.	Inc.			
(A)	MILO RANGE ADVANCED TRAINING SYSTEM TOTAL:				\$20,995.00

Optional Training Items Requested by: The City of Allen Police Department					
Item	Description	Qty.	Unit MSRP	Unit GSA	Total Price
2	WRK Recoil Kit- Pistol (Glock 22) <u>GSA Item # MILO-RECOIL-HANDGUN</u> Drop-In tether-less recoil kit with two (2) CO2 refillable magazines. No permanent modification to weapon required.*Kit does <u>not</u> include weapon	2	\$2,200.00	\$2,100.00 GSA Item	\$4,200.00 GSA Item
3	WRK Recoil Kit- AR/M4 <u>GSA Item #MILO-RECOIL-RIFLE</u> Drop-In tether-less recoil kit with two (2) CO2 refillable magazines. No permanent modification to weapon required.*Kit does <u>not</u> include weapon	2	\$2,400.00	\$2,100.00 GSA Item	\$4,200.00 GSA Item
4	Additional Programmable Laser OC Canister	1	\$595.00	\$595.00	\$595.00
5	X2 TASER Laser Weapon w/ TWO cartridges <u>Government Discounted Item</u> Includes: Taser weapon modified for use on the MILO Range and two (2) dual-laser cartridges with 8 degree separation for reloading drills.	2	\$2,495.00	\$2,295.00 Gov't Discount	\$4,590.00 Gov't Discount
6	Armorer's Kit for MILO Recoil Weapons	1	\$495.00	\$495.00	\$495.00
7	Refill Station for Refillable Co2 Magazines with G22 Sled Station includes Co2 Tank, all air cabling, and one sled for refillable magazines.	1	\$1,995.00	\$1,995.00	\$1,995.00
8	Additional Magazine Sled for AR/M4	1	\$395.00	\$395.00	\$395.00
9	Additional WRK Refill Magazines for Recoil Pistol	4	\$395.00	\$395.00	\$1,580.00
10	Additional WRK Refill Magazines for Recoil AR/M4	4	\$395.00	\$395.00	\$1,580.00
11	MILO Range Rail-Mounted Flashlight TLR/X300 rocker-style rail light for operation with MILO Range systems ETA on Product Release is March 2017	4	\$595.00	\$595.00	\$2,380.00
12	System and Peripheral Training Required (US sales only) <u>GSA item # MILO-TRNG-MOD-1</u> 6 Students at Client Site for (1) day. Includes setup, operation, troubleshooting, as well as COF design.	1	Included	\$2,700.00 GSA Item	\$2,700.00 GSA Item
(B) Requested Optional Training Items Total:					\$24,710.00

Additional Requested Warranty Coverage for The City of Allen Police Department					
Item	Description	Qty.	MSRP Unit	GSA Unit	Total Price
13	Bronze Warranty Coverage <u>for Years 3, 4, 5, 6, and 7</u> <u>GSA Item #MILO-WTY-BRONZE</u> (Two-years full-coverage included with Advanced System Proposed) <ul style="list-style-type: none"> - Based on 5% of \$45,705.00 (Sections A+B) - Bronze Warranty coverage is for 12 month increments (x5) - Warranty covers all items (excludes batteries and bulbs) - Bronze Warranty can be purchased in 1-Year Increments 	5	\$2,285.25	\$2,285.25 GSA Item	*\$11,426.25 GSA Item
(C) Requested Optional Warranty Coverage Total:					*\$11,426.25



*If the City of Allen Police Department decides to upgrade their system to a newer platform while under purchased extended coverage, the remaining coverage amount can be credited toward a new MILO system or transferred to an extended coverage for the new system.

MILO Range ADVANCED System Sub-Total (A):	\$20,995.00
MILO Range ADVANCED Requested Options Sub-Total (B):	\$24,710.00
MILO Range ADVANCED Requested Additional Warranty Coverage Sub-Total (C):	\$11,426.25
MILO Range ADVANCED System Total for The City of Allen Police Department (A+B+C):	\$57,131.25

-See Important Terms and Conditions Below-

FAAC (Seller) STANDARD TERMS AND CONDITIONS

1. Payment Terms: 1/2% 15, NET 30 days
2. Orders should be issued to "FAAC Incorporated"
3. Delivery: 60 Days ARO (Theater), 45 Days ARO (PRO, Advanced, Classic)
4. Partial Shipment and/or Partial Invoice are: Permitted.
5. Warranty: 24 Months from date of acceptance.
6. If this sale is subject to Use Tax, then you are liable for the tax and should make payment direct to your taxing authority. However, we may collect Sales Tax for the following States: AK, CA, CO, FL, HI, IA, KS, MA, ME, MI, MO, MS, NC, NE, NJ, NV, NY, SC, TN, TX, UT, WA, WI and WV
7. Quote Valid 90 days.
8. All prices quoted in US Dollars (\$USD)
9. This proposal may contain both GSA and open market items. GSA items are identified with a GSA part number and contain the marking "GSA Item" in the Unit Price column. All other items are to be considered open market. Open market items are allowed under circumstances set forth in FAR 8.402(f).

PURCHASING/CONTRACTING INFORMATION

1. Cage Code -- 3J401
2. Tax ID -- 38-2690218
3. DUNS -- 175204163
4. GSA Schedule # (if applicable) - GS-00F-332CA
5. Vendor POC -- MILO Contracts
6. Phone -- 800-344-1707
7. Email -- Contracts@faac.com
8. Order Fax to 734.531.4002



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Contractor Information

(Vendors) How to change your company information

Contract #:	GS-00F-332CA	Socio-Economic :	Small business
Contractor:	FAAC INCORPORATED	EPLS :	Contractor not found on the Excluded Parties List System
Address:	1229 OAK VALLEY DR ANN ARBOR, MI 48108-9675	Govt. Point of Contact:	
Phone:	(734) 761-5836	Michael J. Burke	
E-Mail:	contracts@faac.com	Phone: 253-931-7306	
Web Address:	http://www.faac.com	E-Mail: michael.burke@gsa.gov	
DUNS:	175204163	Contract Clauses/Exceptions:	
NAICS:	333318	View the specifics for this contract	

Source	Title	Contract Number	Contractor T&Cs /Pricelist	Contract End Date	Category		View Catalog
00CORP	The Professional Services Schedule (PSS)	GS-00F-332CA		Sep 27, 2020	871 2		
					871 3		
					871 4		
					871 5		
					874 9		