

DAKTRONICS QUOTE

Allen Event Center
200 E Stacy Rd
Allen, TX, 75002

Quote #558816-3 REV 2
29-NOV-2016
Quote Valid for 90 Days

RE: Allen Event Center - HD Upgrade Phase 2 Option 2

Dear Mason Krenzien:

Daktronics, Inc. appreciates the opportunity to provide a formal Quote to Allen Event Center ("Customer"). The following delineated equipment and services per the following Sections A-E will be the basis of our Quote.

A. EQUIPMENT PER BUYBOARD CONTRACT 502-16

Phase 2 Option 2 (See Attachment A).....BASE \$90,531.34
Add one (1) Wireless Camera.....ADD TO BASE \$50,718.00
Add Event Support for two consecutive events.....ADD TO BASE \$5,969.00

B. PAYMENT

Purchase price shall also include any additions or deletions pursuant to any duly authorized change orders.

Payment schedule is contingent upon approved credit*. One or more of the following may be requested for approved credit:

- a) Independent credit agency report.
- b) A bank reference from your primary commercial bank.
- c) Trade references from two suppliers who have extended credit within the past year.
- d) Last 3 years' audited financial statements.

* If credit is not acceptable, Customer may have to provide a form of guarantee to secure open account.

The Payment schedule is as follows:

- To Be Determined

Estimated Delivery: Determined by order date

Estimated Date of Substantial Completion: Determined by order date

All notices required herein shall be given to Customer at the address indicated on this Agreement unless otherwise specified below:

Notice/Communication Address:

C. SERVICES AND TRAINING

PROJECT MANAGEMENT

- Engineering Design Assistance
 - Provide engineering to determine and finalize design.
 - Provide structural design.
 - Complete shop drawings.
 - Provide electrical drawings detailing electrical specifications.
 - Provide engineering stamped drawings (used for permitting).
- Technical Contracting
 - Assign a project manager from Daktronics.
 - Define specific scopes of work with project details for Customer and Daktronics.
 - Establish project installation timelines and detail issues.
 - Coordinate preliminary and/or final project shop drawings as per scope of work prior to contracting or bid award.
- Construction Management
 - Daktronics project manager finalizes project installation Gantt chart for Customer review.
 - Coordinate project details for shop drawing and project approval elements.
 - Coordinate all aspects of equipment manufacturing and delivery to site.
 - Coordinate with subcontractors and Customer on completing site work and installation of equipment.
 - Coordinate Daktronics on-site project team for any required specific duties which may include equipment installation supervision, signal hook-ups, control room set-up, system testing and on-site training.
 - Coordinate and finalize project completion punch list and project acceptance.
- Installation Management
 - Daktronics representative, who will be familiar in advance with the project, system construction, assembly, and equipment, will be the installation supervisor on site.
 - General duties involved with installation management include resolving structural, mechanical, electrical, signal, and operational issues that arise during installation.

CUSTOMER SERVICE

- Maintenance Training
 - During installation, Daktronics on-site technician will provide Customer personnel on-site basic maintenance training. This training will cover component overview and replacement and system startup and shutdown. Customer is responsible for identifying the personnel that need to receive training.
 - Operational and maintenance manuals will be provided through electronic media (ie. computer disk) for this system and used as the guideline for training.
 - Riser diagrams will also be provided to customer and local technician, if one is identified through electronic media (i.e. computer disk).
- Spare Parts Package
 - Daktronics offers adequate spare parts to support Daktronics-manufactured products with every contract; well-trained engineers and project managers assess the custom display and recommend the quantities of each component for spare parts packages.
- Parts Exchange Program
 - Daktronics carries an inventory of standard system-critical Daktronics manufactured parts to reduce the down-time of customers' equipment. Upon request, Daktronics ships the replacement part to the appropriate location. After the repairs have been made, the failed part will be shipped to Daktronics.
- Customer Service Support
 - Service Coordination and Technical Support are available 24/7/365 via 1-866-343-6018.

D. INSTALLATION RESPONSIBILITIES

Daktronics and Customer will mutually agree, in writing, on any changes to the equipment or services provided or project payment schedule. Daktronics will not honor any back charges unless approved in advance in writing by a Daktronics Company Manager.

All change order work performed by Daktronics or a subcontractor of Daktronics, will be performed at cost plus 20% overhead and profit.

E. STANDARD WARRANTY SERVICE AND EXTENDED SERVICES

A. First Year of Service:

One Year Standard Parts and Labor Warranty (DD1425981 - <http://www.daktronics.com/standardpartsandlabor>) concurrent with One Year Standard Warranty and Limitation of Liability

B. Additional Years of Service:

None.

C. Exclusions: Third party systems, hoist systems, and any ancillary equipment is expressly excluded from any applicable Standard Service or Extended Service referenced above. Third party systems and ancillary equipment includes, but is not limited to, front end video control systems, audio systems, video processors and players, HVAC equipment, LCD screens, static advertising panels and displays. Daktronics will pass along any manufacturer's warranty. For a list of products commonly excluded from the Standard Service and Extended Service scope and to view the manufacturer's warranty, go to <http://www.daktronics.com/exclusions>.

DELIVERY:

Equipment is quoted FOB Destination via independent or common carrier. Ship Date will be determined after contract is signed, down payment received, and shop drawings approved.

TAXES:

No taxes have been included in the price. Customer will be assessed all taxes and other governmental charges in connection with the sale, purchase, transportation, delivery, or use, of any of the goods provided, with the exception of taxes based upon Daktronics' net income. If Customer is tax-exempt or purchasing for resale, a copy of Customer's tax-exempt certificate shall be required at time of order.

CHANGE ORDERS:

Without voiding the contract, the parties may agree to change the scope, timing, or other aspect of the deliverables. Such changes shall be referred to as a change order. All change orders shall be in writing and shall set forth the change in scope, price, schedule and payment terms and shall be executed by a proper authority for each party. Neither party shall have an obligation to perform any changes unless a written change order is executed by both parties prior to commencement of the work that is the subject of the change order.

DAKTRONICS QUOTE

Thank you for allowing Daktronics to submit a quotation on this project. We appreciate your consideration and are excited about the possibility of working with you on this project. If you have any questions regarding this quote please contact the following:



Matt Braegelmann or
Regional Sales
443-545-4342
Matt.Braegelmann@daktronics.com



Blayne Olson
Project Manager
605-641-3672
Blayne.Olson@daktronics.com

The Terms and Conditions, which apply to this quotation, are available on request.

[SL-02375 Standard Terms and Conditions of Sale](http://www.daktronics.com/terms_conditions/SL-02375.pdf) (http://www.daktronics.com/terms_conditions/SL-02375.pdf)

[SL-02374 Standard Warranty and Limitation of Liability](http://www.daktronics.com/terms_conditions/SL-02374.pdf) (http://www.daktronics.com/terms_conditions/SL-02374.pdf)

[SL-07862 Software License Agreement](http://www.daktronics.com/terms_conditions/SL-07862.pdf) (http://www.daktronics.com/terms_conditions/SL-07862.pdf)

The documents referred to in this Quote are integral parts of this Quotation. The parties hereby acknowledge and agree that the terms and conditions contained within this Quote along with the terms and conditions of the Daktronics [Standard Terms and Conditions \(SL-02375\)](#), the [Standard Warranty and Limitation of Liability \(SL-02374\)](#) and the [Software License \(SL-07862\)](#) (together the "Terms and Conditions") constitute the full and final understanding between both parties. By receiving this Quotation, Customer acknowledges that it has had an opportunity and means to review the Terms and Conditions as provided in the website addresses above. In the alternative, hard copy of these Terms and Conditions will be provided upon request. Further it is acknowledged and agreed that the price of the equipment and/or the provision of services contained within this quotation are expressly conditioned upon Customer's acceptance of the Terms and Conditions without change. Any modification of the Terms and Conditions may require a corresponding change in the price. The parties agree that due to the volatile market for raw materials, including but not limited to structural steel, aluminum, copper wire, and conduit, Daktronics reserves the right to adjust bid pricing at time of contract award. Any increase in the price of these raw materials shall be reflected in the contract price.

DAKTRONICS shall provide and perform only such copy or customization as described on this attachment or as provided for in the approved shop drawings. DAKTRONICS and CUSTOMER will mutually agree, in writing, on any changes to the equipment or services provided or project payment schedule. DAKTRONICS will not honor any back charges unless approved, in advance, in writing by a DAKTRONICS Company Manager.

The term "Software" means the original computer software program and all whole or partial copies of this software program in whatever form or media provided. The Software consists of, but is not limited to, machine-readable instructions, its components, manuals and other such documentation, data, audio-visual content, (such as images, text, recordings, or pictures), and all other related materials provided pursuant to the terms and conditions of this Agreement. The Software is licensed to CUSTOMER per [SL-07862](#).

DAKTRONICS QUOTE

ACCEPTANCE

The Undersigned has actual authority to execute this document and Daktronics, Inc. is relying upon such authority.

Customer hereby agrees to purchase the equipment as defined in Section A "Equipment", and the parties hereby acknowledge and agree that the terms and conditions contained within this Quote along with 1) Standard Terms and Conditions, 2) Software License Agreement, 3) Standard Warranty and Limitation of Liability, 4) Service Plan as indicated below and 5) Sections A - E (collectively, the "Contract Documents") constitute the full and final understanding of the parties regarding the sale of equipment and/or the provision of services and entirely replace and supersede any previous understanding or agreement between the parties. By executing this agreement, Customer acknowledges that it has had opportunity and means to review the Contract Documents as provided. Further it is acknowledged and agreed that the price of the equipment and/or the provision of services contained within this agreement are expressly conditioned upon Customer's acceptance of the Contract Documents without change. Any modification of the Contract Documents may require a corresponding change in price. The parties acknowledge and agree that Daktronics design and installation services meet the requirements of the building code in effect for the installation site as of the date of this quote, and is priced accordingly. In the event Daktronics is required at any time to conform its design or installation to a code with requirements greater than those required as of the date of this quote, the parties acknowledge and agree that Purchaser shall be fully responsible for all costs associated with such increased code requirements. Accordingly, the Customer acknowledges and agrees to the Contract Documents as evidenced by its attestation below.

Unless specifically outlined in any Attachments or Agreement, this order does *not* include the following:

- | | |
|------------------------------------|---|
| ▪ Physical installation | ▪ Freight or insurance costs |
| ▪ Electrical installation | ▪ Any applicable taxes |
| ▪ Installation supervision | ▪ Any additional site related costs |
| ▪ Preventative maintenance | ▪ Appropriate structure, footings and engineering |
| ▪ Cable or conduit including labor | ▪ Bonding |

Customer hereby confirms that the Equipment is to be delivered to, and may be installed by Customer or Daktronics (as indicated elsewhere herein) at the address specified below:

Product Delivery Address:

Customer: _____
Address: _____
City, State, Zip: _____
Province/Country: _____
Phone: _____ Fax: _____
Contact: _____
E-mail: _____

Installation/End User Address:


Customer: _____
Address: _____
City/State/Zip: _____
Province/Country: _____
Phone: _____ Fax: _____
Contact: _____
E-mail: _____

In witness hereof, the parties hereto have executed this agreement and through their duly authorized officers.

CUSTOMER:

By: _____ Name/Title: _____ Date: _____
Signature Print or Type

DAKTRONICS, INC:

By:  Name/Title: Seth Hansen – VP of Project Management Date: 1/4/17
Signature Print or Type

By: _____ Name/Title: _____ Date: _____
Signature Print or Type

Attachment A

Phase 2 (opt 2) - Remaining Production Gear with three fiber camera j-boxes

Base System Equipment

REF#	MANUFACTURER	MODEL	DESCRIPTION	QTY.
1	Newtek	TC8000	8 Input Video Switcher/Clip Playback with control surface	1
2	Viewsonic	VA2252SM	22" LCD Monitor 1920x1080 w/Speakers	2
3	Black Box	ACU5502A-R3	Dual DVI-D KVM extender with USB	1
4	APC	BE550G	Under Desk UPS	1
5	Ross	SRA-9601	1x4 HD-SDI DA	1
6	Logitech	Z313	2.1-channel PC multimedia speaker system - 25 Watt	1
7	Daktronics	SCS-4000	Show Control License	1
8	Daktronics	0A-1403-1000	Single Show Control Users Station	1
9	Radio Design Lab	STD-10K	Stick-On Divider/Combiner	1
10	Black Magic	SmartView Duo	Dual 8" LCD Monitors	1
11	Black Magic	CONVMAAS2	Analog to SDI Mini Converter	1
12	Daktronics	TBD	Cable and Connectors	1
13	Middle Atlantic	EN-2540	Rack; 40RU; W/ Caster Base and Vented Top	1
14	Middle Atlantic	PD-2415SC-NS	Long 24 outlet single 15 AMP Strip	1
15	Middle Atlantic	SPN-40-312	Side Panels	1
16	Middle Atlantic	UD4	4RU Utility Drawer	1
17	APC	SMT1500RM2U	UPS	1
18	Cisco	SLM2024T-NA	26 Port, Gigabit Network Switch	1
19	Middle Atlantic	TBD	Miscellaneous Filler Panels, Etc.	1

Integration and Installation

REF#	MANUFACTURER	MODEL	DESCRIPTION	QTY.
20	Daktronics	Design	Complete design package and as-built closeout drawings.	2
21	Daktronics	Manufacturing	Build/Test	3
22	Daktronics	Installation	Integration Labor	4
23	Daktronics	Training	Video system training	2

Replay System

4 Channel Replay - Newtek 3-Play 425

REF#	MANUFACTURER	MODEL	DESCRIPTION	QTY.
24	Newtek	3-Play 425	4 Channel HD Replay System	1
25	Viewsonic	VA2252SM	22" LCD Monitor 1920x1080 w/Speakers	1
26	APC	BE550G	Under Desk UPS	1
27	Black Box	ACU5501A-R3	KVM DVI-D extender with USB	1
28	Daktronics	W-1384	CAT5e Cable	200
29	Daktronics	P-1350	PLUG; 8 PIN MAL, RJ45, 8 POS, EZ-RJ45 CONNECTOR	4

Camera Fiber Conversion Gear and Accessories

REF#	MANUFACTURER	MODEL	DESCRIPTION	QTY.
30	Artel Video Systems	6000A	20 Position Card Cage	1
31	Artel Video Systems	6010A-NA	Universal Power Supply for 6000A - uses 3 "slots	1
32	Daktronics	EN-2260	Fiber patch panel, 36 pos, 2RU Flush mount, Use w/ P-1291 or P-1389	1
33	Daktronics	P-1389	Fiber patch plugs, 12 LC pos, Use with panel	4
34	Daktronics	EN-1960	Fiber patch plugs, 6 pos, Use with panel	2
35	Artel Video Systems	3351-C7L	Fiber to Video RX; LC fiber, HD-SDI out @ 2 - 1 slot card	3
36	Daktronics	W-2120	Camera Fiber; 2 Core Multimode	3000
37	Daktronics	W-1614	Intercom Cable	3000
38	Daktronics	0A-1311-0115	Camera J-box, Advanced HD Video	3

VPS-100 8 input HD System Options

Adders - Camera Gear

Sony PXWX400KF Wireless HD Camera

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REF#	MANUFACTURER	MODEL	DESCRIPTION	QTY.
1	Sony	PXWX400KF	2/3" HD CMOS Camera with Fujinon 16x lens and Viewfinder	1
2	Sony	VCTU14	Tripod Adapter	1
3	Libec	RS-450RM	Tripod System 2 Stage, Head w/Pan Handle, Mid Level Spreader, and Soft Carrying Case 26.5 lbs. payload	1
4	Anton Bauer	QR-SDH	Gold Mount	1
5	Anton Bauer	LP2	Gold Mount Simultaneous Two Position Battery Charger	1
6	Anton Bauer	Digital G90	Gold Mount Lithium Ion Digital Battery	4
7	Anton Bauer	SO XLR ADAPTER	Local Power Adapter for Gold Mount	1
8	Pelican	BPL-1650	Hard Camera Case	1
9	IMT	58ABHDS-20-FP435	MicroLite Elite, A/B Mount, HD Wireless Video Link	1
10	Artel Video Systems	3351-C7L	Fiber to Video RX; LC fiber, HD-SDI out @ 2 - 1 slot card	1
11	Daktronics	W-2120	Camera Fiber; 2 core multimode	1000
12	Daktronics	0A-1311-0115	Camera J-box, Advanced HD Video	1
13	Daktronics	TBD	Mount	1
14	Daktronics	Install	Install Labor	1
15	Daktronics	Allowance	Cables	1

ATTACHMENT B Installation Responsibilities Checklist: Indoor

Responsible Party		Description
Daktronics	Customer	
X		1. Removal of existing production equipment that is being replaced as part of this contract.
X		2. Disposal of existing production equipment that is being replaced as part of this contract.
X		3. Generate and issue site specific electrical and signal drawing submittals for front-end production system equipment.
	X	4. Provide approval of all engineering drawings, electrical drawings, shop drawings, equipment locations, color renderings, and ad copy layouts.
	X	5. Unobstructed access to equipment and control room installation site until display is 100%.
	X	6. Mark location of the new Equipment as delineated in the quote.
X		7. Site clean-up after Daktronics work.
X		8. Crating and shipping of all equipment to facility via common or independent carrier.
X		9. Accept, lift, unload, and inspect all front-end production system equipment and control equipment from carrier.
	X	10. Provide storage of front-end production system equipment and control equipment in a safe, dry, and secure location until installation.
	X	11. Provide and install signal cable conduit from control location to each camera location, as delineated in the electrical and signal drawings. Verify that conduit is unbroken, has room for additional cables (if there is existing cabling) and has pull string for new cable installation.
	X	12. Communication responsibility (DSL line, Network, Static IP address and associated monthly fees) as necessary for this system. Supply static IP address five (5) days prior to installation.
X		13. Furnish signal cable as delineated on the quote.
X		14. Labor to pull all new signal cable (and remove existing cable, if required).
	X	15. Interface cabling with audio system including conduit, cabling, and installation of cabling.
X		16. Terminate signal cable at control location and front-end production system Equipment.
	X	17. Provide climate controlled, secured control room for all control systems (on/off venue site). Control room is to be climate controlled by Customer. Normal operating temperature should be between 65 and 75 degrees Fahrenheit. Normal operating humidity should be less than 80 percent non-condensing. Storage temperature should be between 40 and 95 degrees Fahrenheit. Storage humidity should be less than 95 percent non-condensing.
	X	18. Provide high speed internet connection to control room equipment.
	X	19. Required power outlets on clean dedicated circuit(s) for all front-end production system and control equipment. This includes 120v power at each new camera j-box location.
X		20. Provide computer(s) for control software.
X		21. Unpack, set-up, hook-up, and testing of control system.
	X	22. Provide personnel for maintenance and operator training.
X		23. Perform final systems testing and commissioning.
	X	24. Final acceptance, per DF-1252.
X	X	25. Walk-thru inspection at Substantial Completion and identification of punch list items
X		26. Completion of punch list items.
NOTE: All change order work performed by Daktronics or Daktronics subcontractor will be performed at cost plus 20% overhead and profit.		